

Report

of Real Estate Market in the Federation of BH for Year 2021

June
2022



THE SALES PRICES REGISTER

TABLE OF CONTENTS

| | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| TABLE OF CONTENTS | II |
| LIST OF FIGURES | III |
| LIST OF TABLES | IV |
| 1 Introduction | 1 |
| 1.1 The “Capacity Building for Improvement of Land Administration and Procedures in Bosnia and Herzegovina” – CILAP project..... | 1 |
| 1.2 The development of the Sales Price Register | 1 |
| 1.3 Methodology of data collection..... | 2 |
| 1.4 Methodology used for the preparation of Report..... | 3 |
| 2 The annual review of the Real Estate Market | 5 |
| 2.1 The volume and money assets of the Real Estate Market in the Federation of Bosnia and Herzegovina | 5 |
| 2.2 Real Estate Market in the Federation of BH from the point of view of the gender structure..... | 8 |
| 3 Market overview | 9 |
| 3.1 Overview of the Housing Market..... | 10 |
| 3.1.1 Apartments..... | 10 |
| 3.1.2 Residential buildings..... | 12 |
| 3.1.3 Garages..... | 12 |
| 3.2 Overview of the land..... | 14 |
| 3.3 Overview of commercial real estate | 16 |
| 4 Public access of Sales Price Register data of the Federation of BH | 18 |
| APPENDICES | 19 |
| APPENDIX 1: Number and value of registered contracts per LSG unit..... | 19 |
| APPENDIX 2: Overview of total registered contracts per real estate market with contract values that are processed by the LSG in Federation BH2F | 21 |
| APPENDIX 3: Overview of Registered Prices for Residential Buildings by Cantons of the Federation of BH | 27 |
| APPENDIX 4: Overview of Real Estate Market in the Federation of BH from the point of view of the gender structure..... | 28 |
| APPENDIX 5: Spatial representation of the most represented real estate markets in the Federation of BH | 29 |

LIST OF FIGURES

| | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Figure 1: SPR Process Model in the Federation of BH | 3 |
| Figure 2: The number of sales contracts divided according to the real estate market | 5 |
| Figure 3: The value of transferred real estates divided according to the real estate market | 6 |
| Figure 4: Number of registered sales contracts according to the most frequent types of real estates classified per cantons | 6 |
| Figure 5: Realized amount of money from transactions per cantons for 2019, 2020 and 2021..... | 6 |
| Figure 6: Number of registered contracts by months in 2019, 2020, 2021 and the first quarter of 2022 | 7 |
| Figure 7: Average prices of the housing market in BAM/m ² for the territory of the Federation of BH by years | 7 |
| Figure 8: Average prices of commercial real estate market in BAM/m ² for the territory of the Federation of BH by years..... | 7 |
| Figure 9: Average prices of the land market in BAM/m ² for the territory of the Federation of BH by years..... | 8 |
| Figure 10: Participation of certain types of real estate on the market at the level of the Federation of BH based on data from a contract (see Figure above) and based on data collected from the field by Municipal Commission (see Figure below) | 9 |
| Figure 11: Graphical representation of the number of sales related to apartments | 10 |
| Figure 12: Graphic representation of cadastral municipalities of the City of Sarajevo in three levels of price | 11 |
| Figure 13: Graphical presentation of the apartments sold according to the area | 11 |
| Figure 14: Graphical presentation of the garages sold according to the area | 13 |
| Figure 15: Graphical representation of the number of sales according to the type of land market..... | 14 |
| Figure 16: Graphical presentation of the number of sales of agricultural land based on data from contracts (Figure above) and data collected on field by Municipal Commission (Figure below)..... | 15 |
| Figure 17: Graphical presentation of commercial real estate by type | 16 |
| Figure 18: Graphical presentation of the business-commercial premises sold according to the area | 17 |
| Figure 19: Graphical presentation of the business-office premises sold according to the area | 17 |
| Figure 20: Graphical overview of the insights into the SPR data by country..... | 18 |
| Figure 21: Graphical timeline overview of the SPR data page visit and realized sales contracts..... | 18 |

LIST OF TABLES

| | |
|-------------------------------------------------------------------------------------------------------------------------------------|----|
| Table 1: The representation of gender structure for land, houses and apartments..... | 8 |
| Table 2: Statistical parameters of apartment price in the Federation BH..... | 10 |
| Table 3: Statistical parameters of residential buildings price in the Federation BH | 12 |
| Table 4: Statistical parameters of garage price in the Federation BH | 12 |
| Table 5: Statistical parameters of land price in the Federation of BH..... | 14 |
| Table 6: Statistical parameters of the prices of business buildings in the Federation of BH | 16 |
| Table 7: Statistical parameters of the prices of business special parts of the buildings (premises) in the Federation of BH..... | 17 |

1 Introduction

1.1 The “Capacity Building for Improvement of Land Administration and Procedures in Bosnia and Herzegovina” – CILAP project

The Sales Price Register of the Federation of Bosnia and Herzegovina (SPR FBH) is the result of the cooperation between the Federal Administration for Geodetic and Real Property Affairs (FGA) and the Tax Administration of the Federation of BH (TA FBH), and the Local Self-Government Units (LSG) in the Federation of Bosnia and Herzegovina in implementing CILAP project activities. The “Capacity Building for Improvement of Land Administration and Procedures in Bosnia and Herzegovina” – CILAP project, is a long term project aimed to build capacity and transfer knowledge with the overall objective to increase the effectiveness and reliability of land administration processes in Bosnia and Herzegovina (BH).

The project contributes to the expected long- term impact:

- By efficient land administration contribute to economic and social development, sustainable market and usage of real estates, and BH accession to EU.

The project main goal is:

- Make the Land Administration system more efficient, secure and reliable.

In order to achieve the project goal, as initial project design, a process of the key identification components was made for both geodetic authorities that need to be achieved in order to operate more efficiently, securely and reliably. During 2016-2019, the Project has succeeded to fulfil the main goal, and an effort during the phasing out will be focused on the assurance of results’ sustainability. CILAP phasing out 2020 – 2021 will contain four (4) components:

1. Support to the continuous organizational strengthening, institutionalization and intensified collaboration with stakeholders to make the programme sustainable beyond 2021.
2. Support to the continuous establishment, interoperability and sustainability of Address Register.
3. Support to the Sales Price Register maintenance and strengthening of institutional cooperation with Tax authorities.
4. Support to the improvement of geodetic infrastructure in line with EU norms and standards.

On April 29, 2021, the Swedish Embassy in Sarajevo approved the extension of the exit phase of the CILAP project for a year, ie. until December 31, 2022. The one-year extension of the project will enable the full implementation of activities that could not be carried out due to the COVID-19.

1.2 The development of the Sales Price Register

Through the realization of the 3rd component of the CILAP project, during 2016 and 2017, the development of the IT system of the Sales Price Register of the Federation BH was carried out. Considering of current legal and institutional frameworks, the Sales Price Register system has been developed in close cooperation with the Tax Administration of the Federation of BH, whose employees are internal users of the system with the Real Property Valuation Commissions on behalf of the Local Self-Government Units in the Federation of Bosnia and Herzegovina. Complex work processes required a flexible development of the SPR IT system to implement business processes within the existing legal framework and organization. Real Property Valuation Commissions of Local Self-Government Units together with Tax officers in the FBH collect all necessary data for entry into SPR through a harmonized form of the Minutes during the process of estimation of real estate value that are the subject of the sale.

The basis for cooperation between the TA FBH, LSG and FGA was a memorandum of understanding between the federal administrations signed on 3 November 2016, and ongoing process of signing individual agreements of FGA with each of the local government units in the FBH starting from March 21, 2018.

The Sales Price Register is in service to provide relevant information to real estate market participants, FGA as well as TA FBH and LSG. At the time of writing this Report the system is in use in 74 local self-government units, out of a total of 79 and in 73 tax offices, out of a total of 73 in the Federation of BH.

The excellent cooperation of the Federal Administration for Geodetic and Real Property Affairs and Tax Administration of the Federation of Bosnia and Herzegovina during the realization of the CILAP project resulted in a functional and up-to-date Sales Price Register of the Federation of Bosnia and Herzegovina and by development of a public presentation of SPR data (Public Access).

The purpose of establishing and maintaining the SPR is the records of legal transactions related to real estates (such as buying, selling, replacing real estate, inheritance, divisions etc.), as well as planned price monitoring and real estate market analysis based on data obtained from the sales.

The main objective of public presentation of Sales Price Register data of the Federation of BH is to provide realistic insight of real estate market and its developments/ trends and at the same time data on real estate prices (purchases) at different locations in order to achieve transparency and security of the real estate market. Public access to SPR FBH data is available from June 05, 2018 on the portal katastar.ba.

During 2021, customer support was regularly provided by both direct partners. The system was upgraded in accordance with user requirements, and related to the functionality of the application and reporting. In addition to reporting based on market data, the system also supports reporting to the TA of the Federation of BH related to tax procedures and taxes.

The system is interoperable with the cadastre, address register, citizen register, business register and tax system and includes over 450 active users.

1.3 Methodology of data collection

In the Federation of Bosnia and Herzegovina, internal users of the SPR system are the Tax officers together the Real Property Valuation Commissions on behalf of the Local Self-Government Units in the Federation of Bosnia and Herzegovina and the Federal Administration for Geodetic and Property Legal Affairs.

The process of collecting data start by initiating an case in the SPR by a tax officer. The Tax Officer, when receiving a request for a real estate transaction taxation, uses the functionalities of the SPR application to enter the general contract data (municipality, number of protocol, date of contract, notary, contract number, total price from the contract, type of transaction, and buyer and seller data) and uploads the scanned contract with all the attachments (land registry folio and cadastral data extract). After entering the general data the case is available for processing by LSG.

The Municipal Commission, upon receipt of a request from a tax officer, take case from SPR, carry out field inspection of the property, locates the property and fill out the minutes that is the subject to transaction. After recording all the required data, and estimation of the value of the real estate itself, the commission returns to the office, where they scan minutes and enter data into SPR. The Municipal Commission collect all necessary data for SPR through the harmonized form of the Minutes during the process of assessing the value of real estate. The final conclusion of the case is carried out by employees of the Tax Office at the same time SPR data is also recorded in the TA internal business system for the purpose of taxation on real estates.

After entering data into SPR transactions are archived for the purpose of analysing the data, i.e. the separation of quality data for analysis. These activities are carried out at the central level by the FGA. Another activity is public display of basic sales data for the purpose of transparency and the analysis of data for the purpose of creating reports from the market.

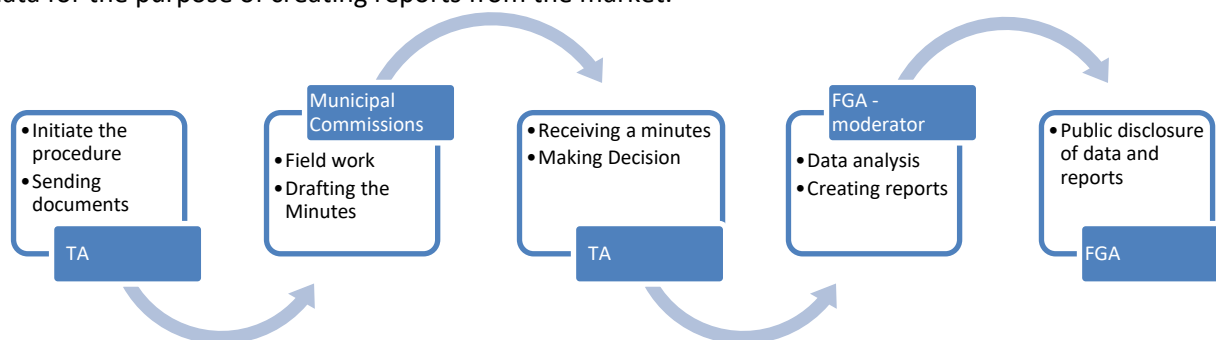


Figure 1: SPR Process Model in the Federation of BH

1.4 Methodology used for the preparation of Report

The input data for the analysis of real estate market in Year 2021 are data from sale contracts and the Minutes made by the municipal commission for the purposes of taxation on real estate, which are entered into a SPR database.

The Annual Real Estate Market Report is primarily based on the principle of transparency, which seeks to ensure that the results are clear, publicly available and resulting from the minimum data manipulation in cases where there was no representative sample. This principle directed the entire process of reviewing the sales and analysis of data for the Annual Report. The value of the statistical indicators depends mainly on the size and representativity of the sample.

Types of contract: When viewing the statistical data for market analysis, only the sales contracts that were in the secondary market (i.e. the second and the next real estate transaction – does not include the first sale) were taken into account and for which it was established that they have the data quality and the individual price if the contract contains more real estate. The data published in the Report depends on the maturity of the Real Estate Market that is reflected in the quality of the data from a sale contracts.

Date: All sales contracts concluded in Year 2021, and the number of registered in SPR for that period represents the size of the sample.

Volume: Despite a large number of LSG units who recorded data in SPR during 2021, the number of transactions is statistically still insufficient for more detailed market analyses due to the relatively small size of the market and the gradual inclusion of LSG units throughout the Year. Exceptions are apartments and agricultural land. Accordingly, more detailed analysis of market activity by real estate type or smaller analytical area depends entirely on data entry in all Year 2021, and on the market volume for certain types of real estate. The statistical indicators of certain types of real estate are based on the classifications collected from the sales contracts and minutes for real estate valuation.

Types of real estate: The Real Estate Market Report will therefore describe a housing market that includes apartments, dwellings and garages, an overview of agricultural and building land and business real estates. For certain types of real estate for which, during the review of contract was found not to belong to the registered classification, a change was made in the actual property type. Properties that have good quality data are those for which contracts contain current status on the field.



Analytical areas: Depending on the number of representative samples, the individual real estate type were analysed only on the Entity level, and some on the local level of self-government units. In this Report, the analytical areas listed for apartments do not reflect the boundaries of local real estate markets, but the administrative boundaries. The statistical indicators are presented for those specific areas that have a relevant number of recorded transactions available in the observed period, and data entry was made throughout the Year 2021.

Price: The price per unit area of real estate (BAM/m²) is presented for special parts of buildings, which include apartments, garages and business premises. In the case of objects involving residential and business buildings, the price per living area of the object (BAM/m²) is presented.

2 The annual review of the Real Estate Market

2.1 The volume and money assets of the Real Estate Market in the Federation of Bosnia and Herzegovina

Total number of sales contracts registered in the period from 01.01.2021. - 31.12.2021., in the territory of the Federation of BH, is **23 319**, while the realized value from the sales contracts is **1.485.042.159 BAM**. Out of this number, **22 318** contracts with realized value of **1.391.805.405 BAM** refer to the secondary market, while **998** contracts with realized value of **93.236.754 BAM** refer to first sales.

An overview table containing the reference dates for data recording for each LSG unit and the number of registered contracts with contract values per LSG is given in *Appendix 1*. In *Appendix 2* is given an overview of registered contracts per real estate sub-market, at the local and cantonal level, that are processed by the LSG and which do not include mixed contracts¹.

Of the 22 318 registered sale contracts, the subject of taxation were 20 693, of which Municipal Commission entered data for 18 968 sale contracts in SPR, and only such transactions were taken in preparation for real estate market analysis. Out of 18 968 sales contracts, 1 065 refers to mixed contracts and the value of such is 129.663.471 BAM.

During the preparation for the analyses, FGA performed professional data processing and for analysis extracted only quality transactions. Professional processing implies an overview of each sales supplemented by the commissions: additional control of data entry and assessment of the quality of sales on the basis of statistical analysis. Only sales that are rated as quality sales enter into analysis for Real Estate Market interpretation. Mixed sales is not taken into analysis of individual real estate sub-markets.

Figure 2 shows the number of sales contracts divided according to the individual sub-market, comparatively for the Year 2019, Year 2020 and Year 2021, and Figure 3 shows the value of the same contracts at the FBH level. There are three dominant categories of real estate according to the number of transactions: building land, apartments and agricultural land. The value of the contracts, prevails over the markets of apartments, building land and houses. Looking at the charts (Figures 2 and 3) for the dominant real estate categories, a significantly increased number of transactions and contract values can be observed.

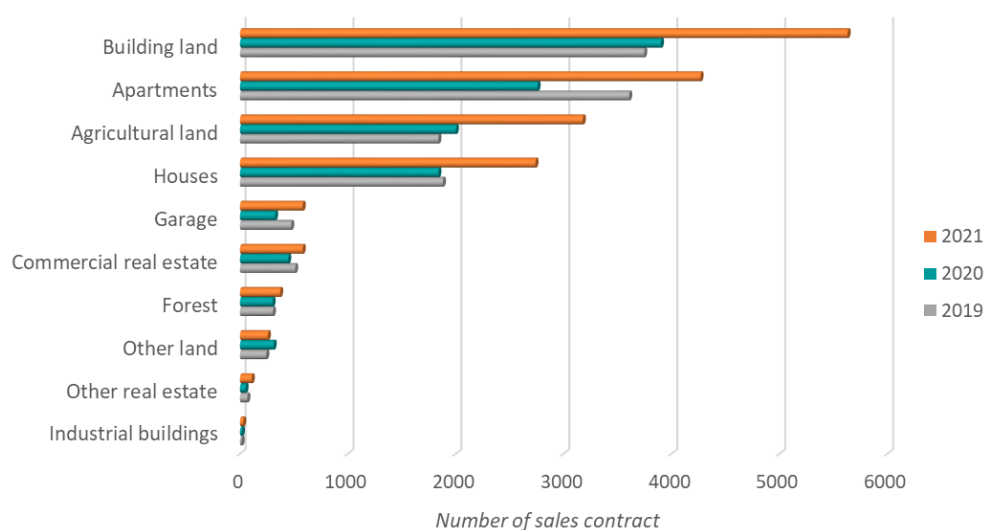


Figure 2: The number of sales contracts divided according to the real estate market

¹ The mixed contract contains multiple real estates of different classifications and no individual prices for each property.

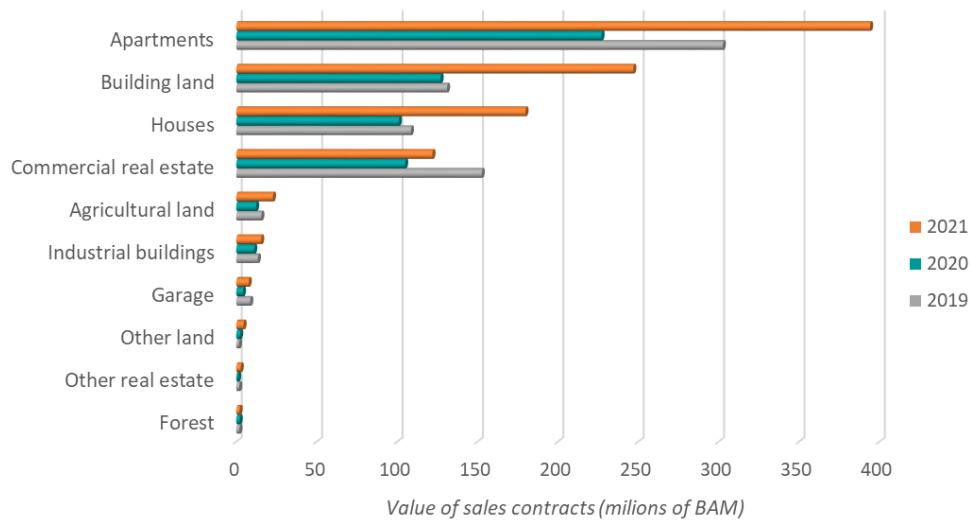


Figure 3: The value of transferred real estates divided according to the real estate market

Figure 4 shows the number of registered sales contracts in Year 2021 according to the most frequent types of real estates classified per cantons and in *Appendix 5* there is a spatial representation at the level of the Federation of BH.

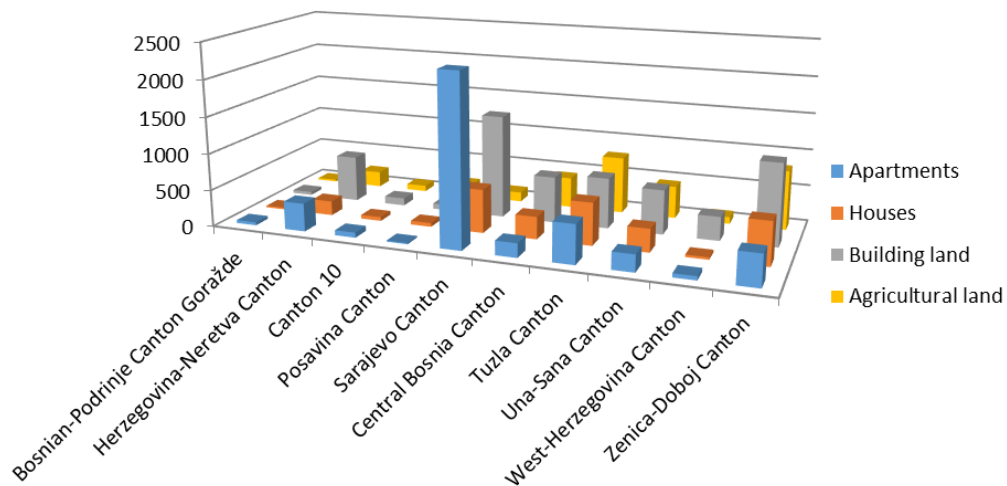


Figure 4: Number of registered sales contracts according to the most frequent types of real estates classified per cantons

Figure 5 shows the amount of money realized annually in the last three years per cantons.

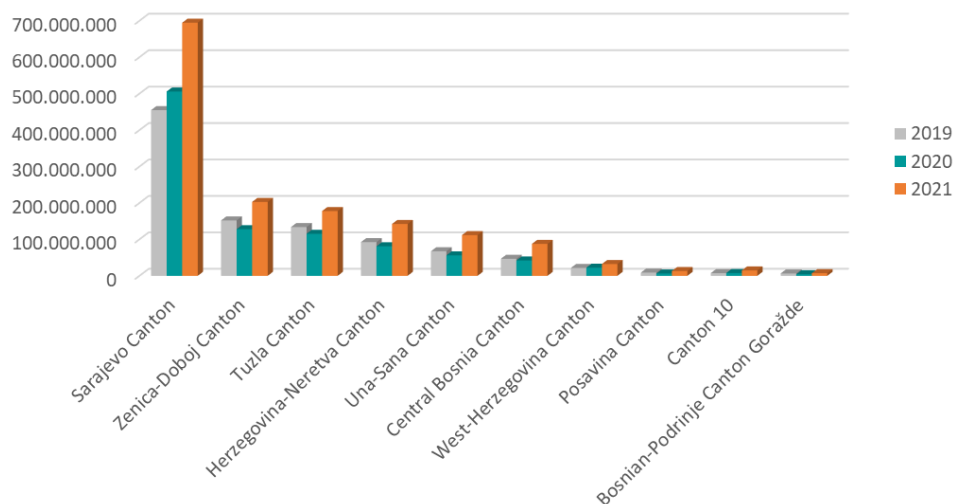


Figure 5: Realized amount of money from transactions per cantons for 2019, 2020 and 2021

Like all other markets, the corona virus pandemic marked the real estate market. The number of realized sales during 2019 was 18 285, while in 2020 it was 16 651. As opposed to 2020, in 2021, 23 319 or 40% more sales contracts were registered.

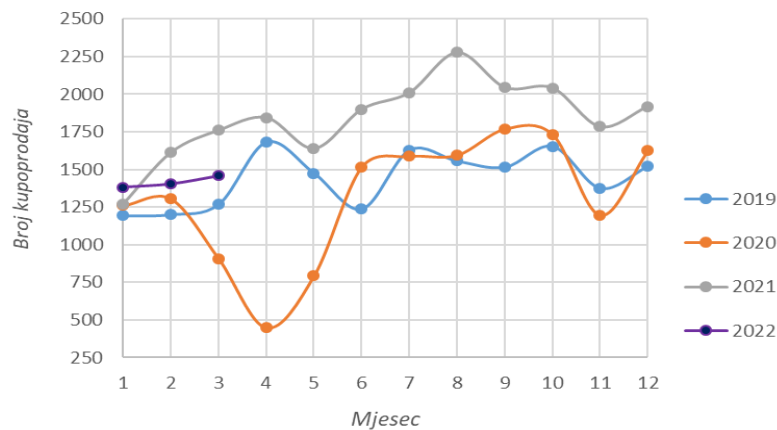


Figure 6: Number of registered contracts by months in 2019, 2020, 2021 and the first quarter of 2022

In 2021, most transactions were recorded during the summer (August). The number of realized sales in 2019 and 2021 has a similar upward/downward trend, so it can be said that the market has normalized in comparison to 2020, which was marked by the coronavirus pandemic and thus affected the real estate market.

It can be noted that the pandemic did not disrupt the real estate market related to the rising trend of housing market prices (apartments, houses and garages). In accordance with the available data for 2021 in the Federation of BH, the average price of an apartment is higher by 10%, houses by 5% and garages by 5% compared to 2020.

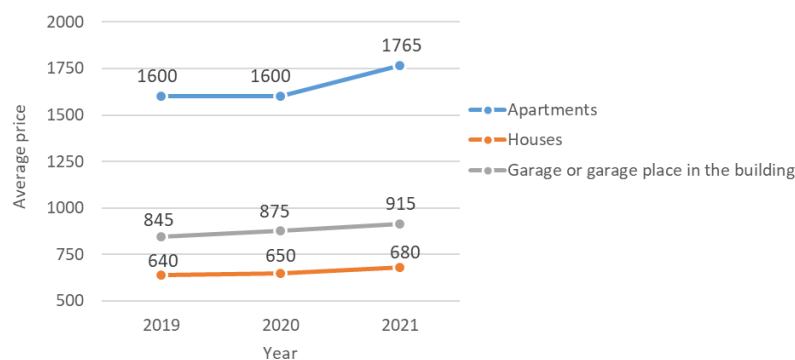


Figure 7: Average prices of the housing market in BAM/m² for the territory of the Federation of BH by years

Regarding to commercial real estates, there was a downward trend in prices during 2020 compared to 2019. Compared to 2020, during the Year 2021 there was a trend of rising prices for commercial real estates. In comparison to Year 2020, the average price of offices is higher by 9%, shops by 3% and business services facilities by 12% in the Federation of BH for Year 2021 in accordance with the available data.

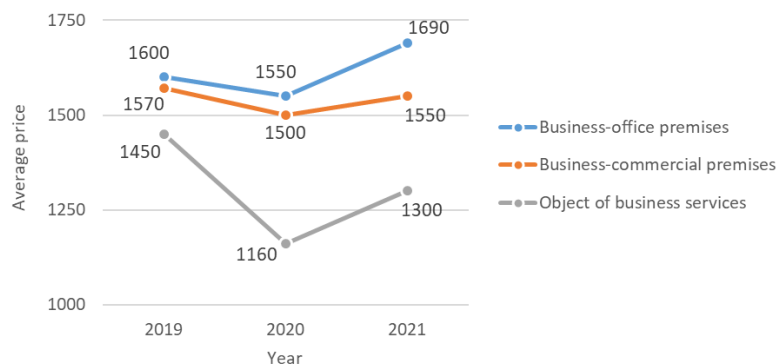


Figure 8: Average prices of commercial real estate market in BAM/m² for the territory of the Federation of BH by years

Regarding the land, the virus pandemic affected construction land, while prices for agricultural and forest land have not changed significantly. During 2021, average price of construction land is higher by 6% compared to 2020 where a downward trend in prices was recorded.

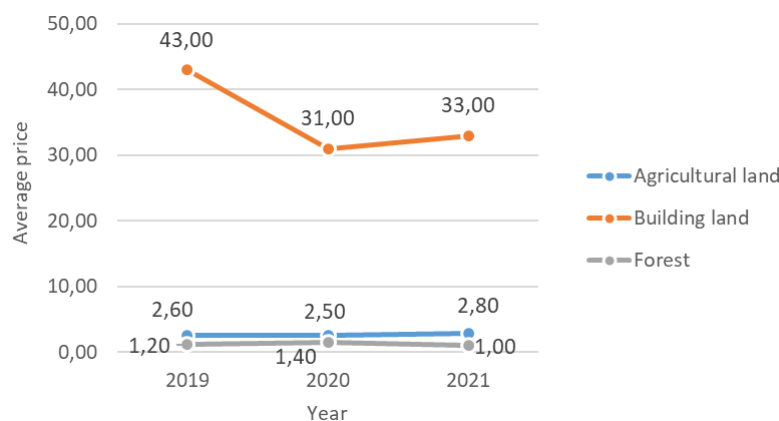


Figure 9: Average prices of the land market in BAM/m² for the territory of the Federation of BH by years

2.2 Real Estate Market in the Federation of BH from the point of view of the gender structure

From the point of the gender structure in the total number of sales contracts, 73% of men and 27% of women participated as buyer. Compared to 2020, the ratio remained the same. If we observe different types of markets, overview of the most represented is given in Table 1 below (Year 2018, 2019, 2020 and 2021), and for all markets in Appendix 4. When buying an apartment, the participation of men and women during the last 4 years remained unchanged. Also, it can be seen that in 2021, women by 1% less, and men by 1% more, participated in the purchase of houses compared to 2020, while the ratio in the purchase of land compared to 2020 remained the same.

| Market | Year | Purchase of real estate | | | |
|------------|--------|-------------------------|---------------------|---------------|---------------------|
| | | Men | | Women | |
| | | Alone in sale | Participant in sale | Alone in sale | Participant in sale |
| Lands | 2018 | 4.289 | 613 | 811 | 316 |
| | | 81 % | | 19 % | |
| | 2019 | 6.248 | 1.081 | 1.245 | 439 |
| | | 81 % | | 19 % | |
| 2020 | 7.094 | 1.319 | 1.716 | 611 | |
| | 78 % | | 22 % | | |
| 2021 | 11.069 | 2.078 | 2.609 | 1.030 | |
| | 78% | | 22% | | |
| Houses | 2018 | 707 | 111 | 226 | 83 |
| | | 73 % | | 27 % | |
| | 2019 | 1.239 | 233 | 386 | 154 |
| | | 73 % | | 27 % | |
| 2020 | 1.211 | 207 | 436 | 168 | |
| | 70 % | | 30 % | | |
| 2021 | 1.846 | 352 | 606 | 276 | |
| | 71% | | 29% | | |
| Apartments | 2018 | 1.104 | 248 | 839 | 256 |
| | | 55 % | | 45 % | |
| | 2019 | 1.797 | 461 | 1.343 | 495 |
| | | 55 % | | 45 % | |
| 2020 | 1.513 | 407 | 1.141 | 411 | |
| | 55 % | | 45 % | | |
| 2021 | 2.402 | 692 | 1.862 | 689 | |
| | 55% | | 45% | | |

Table 1: The representation of gender structure for land, houses and apartments

3 Market overview

The total number of real estates in sales contracts registered in the period from 01.01.2021 to 31.12.2021, and recorded by the municipal commission for real estate valuation is **35 640**. Of the total number of real estates that have been registered in the SPR, the percentage of share of certain types of real estate market, based on data from a contract (see Figure above) and based on data collected from the field by Municipal Commission (see Figure below) is shown in Figure 10 on Federation BH level. As can be seen in Figure 10, for certain types of real estate for which, during the review of contract was found not to belong to the registered classification, the classification was changed to the actual real estate type.

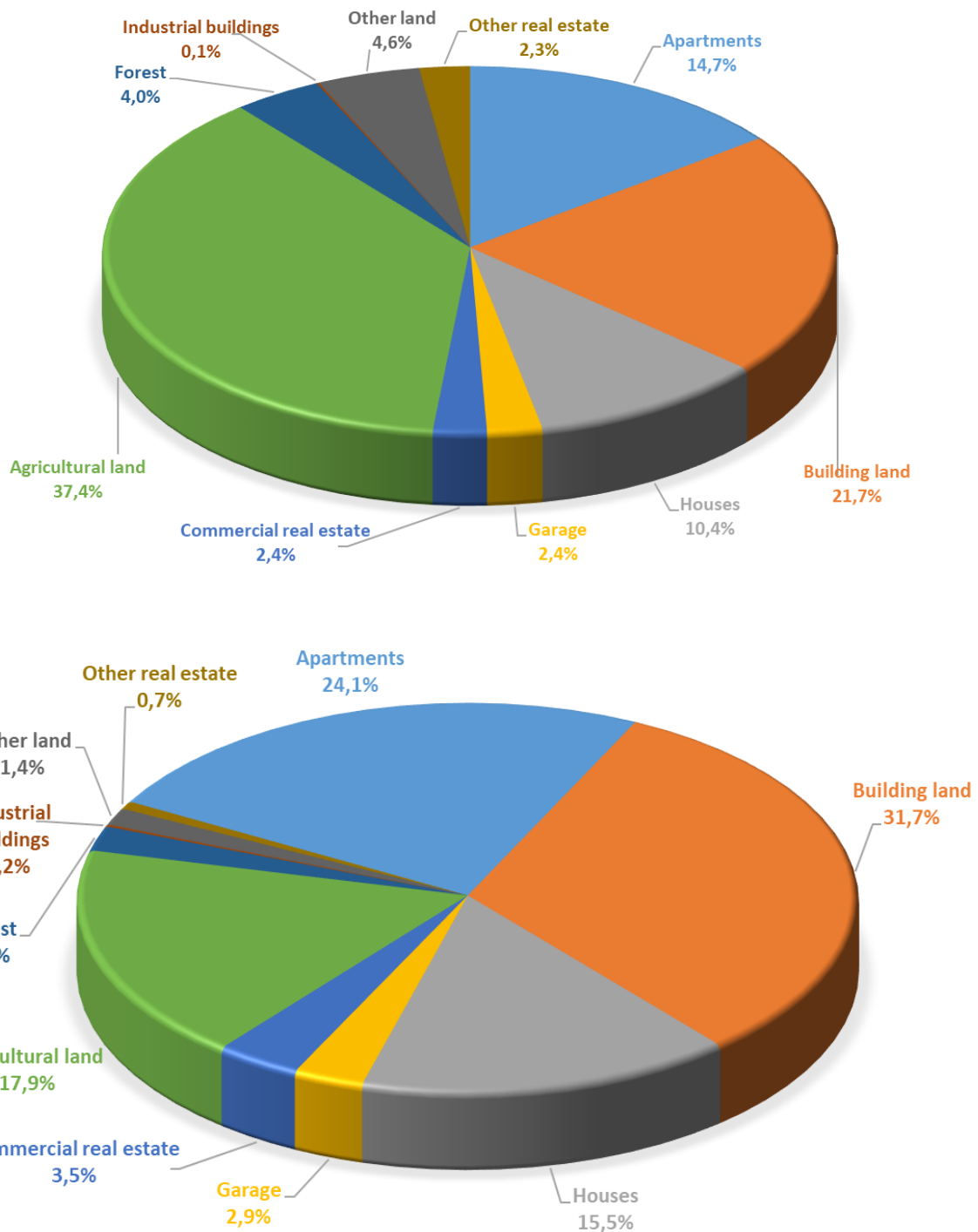


Figure 10: Participation of certain types of real estate on the market at the level of the Federation of BH based on data from a contract (see Figure above) and based on data collected from the field by Municipal Commission (see Figure below)

3.1 Overview of the Housing Market

3.1.1 Apartments

The total number of registered sales, which refers to apartment and apartment in the house is 4 312, and in those contracts are 4 334 of real estate classified as apartment and 80 classified as apartment in the house. Analyses for apartments in the house were not performed because of the small number of transactions.

The largest volume of apartments transactions in 2021 were registered in Municipality Novi Grad Sarajevo, Municipality Novo Sarajevo, Municipality Centar Sarajevo, City of Tuzla, Municipality Ilidža, City of Zenica and City of Mostar. Local Self-Government Units with the most transactions of apartments are shown in Figure 11.

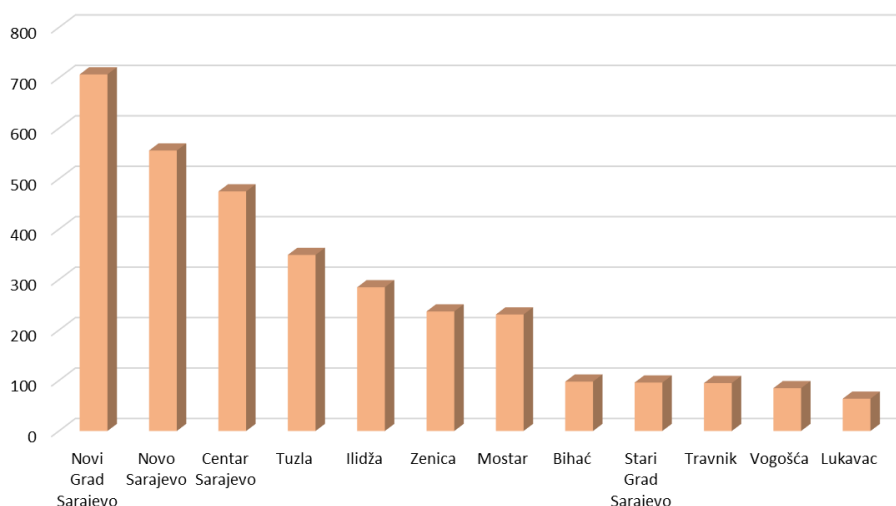


Figure 11: Graphical representation of the number of sales related to apartments

Analysis of prices and areas of sold apartments were made on a sample of 3 657 contracts, where the number of municipalities with the most sales is shown in Figure 11, while the statistical parameters of the price are calculated on the basis of the samples presented in Table 2. In accordance with the available data, the average price of an apartment in the Federation of BH is 1.765 BAM/m², and the average usable area of an apartment is 55 m².

| Municipality | Average value [BAM/m ²] | Price range | | Number of data |
|-----------------------------------|-------------------------------------|---------------------------|---------------------------|----------------|
| | | Min [BAM/m ²] | Max [BAM/m ²] | |
| Novi Grad Sarajevo | 1.975 | 805 | 3.900 | 624 |
| Novo Sarajevo | 2.300 | 665 | 5.520 | 516 |
| Centar Sarajevo | 2.555 | 1.130 | 4.790 | 409 |
| Tuzla | 1.635 | 465 | 2.800 | 301 |
| Ilidža | 1900 | 900 | 3160 | 264 |
| Zenica | 1.500 | 525 | 2.155 | 215 |
| Mostar | 1.500 | 470 | 2.760 | 210 |
| Bihać | 1.360 | 750 | 2.265 | 85 |
| Stari Grad Sarajevo | 2.520 | 815 | 5.030 | 87 |
| Travnik | 1.005 | 395 | 1.900 | 39 |
| Travnik (apartments at Vlašić) | 1.330 | 700 | 2.300 | 48 |
| Vogošća | 1.600 | 810 | 2.500 | 76 |
| Lukavac | 965 | 205 | 1.665 | 56 |
| Neum | 3.430 | 2.525 | 4.400 | 10 |
| Trnovo (apartments at Bjelašnica) | 2.770 | 2.030 | 3.795 | 20 |

Table 2: Statistical parameters of apartment price in the Federation BH

The highest average prices of apartments per square meter in the Federation of BH were realized in the municipality of Neum and the municipality of Trnovo. However, these are apartments intended for vacation, while the highest average apartment prices this year were achieved in the municipalities of Centar Sarajevo and Stari Grad Sarajevo.

The most expensive apartment in the Federation of Bosnia and Herzegovina in the Year 2021 was in the Municipality of Novi Grad Sarajevo and its total paid price was 605.000 BAM and the usable area of that apartment is 155 m².

Figure 12 shows the cadastral municipalities of the City of Sarajevo, divided into three categories, depending on the realized average price. We can see that the highest prices of apartments were realized in cadastral municipalities: Sarajevo III, Sarajevo XI, Sarajevo XIII (Municipality of Stari Grad Sarajevo) and Sarajevo IV, Sarajevo VII, Sarajevo VIII (Municipality of Centar Sarajevo).

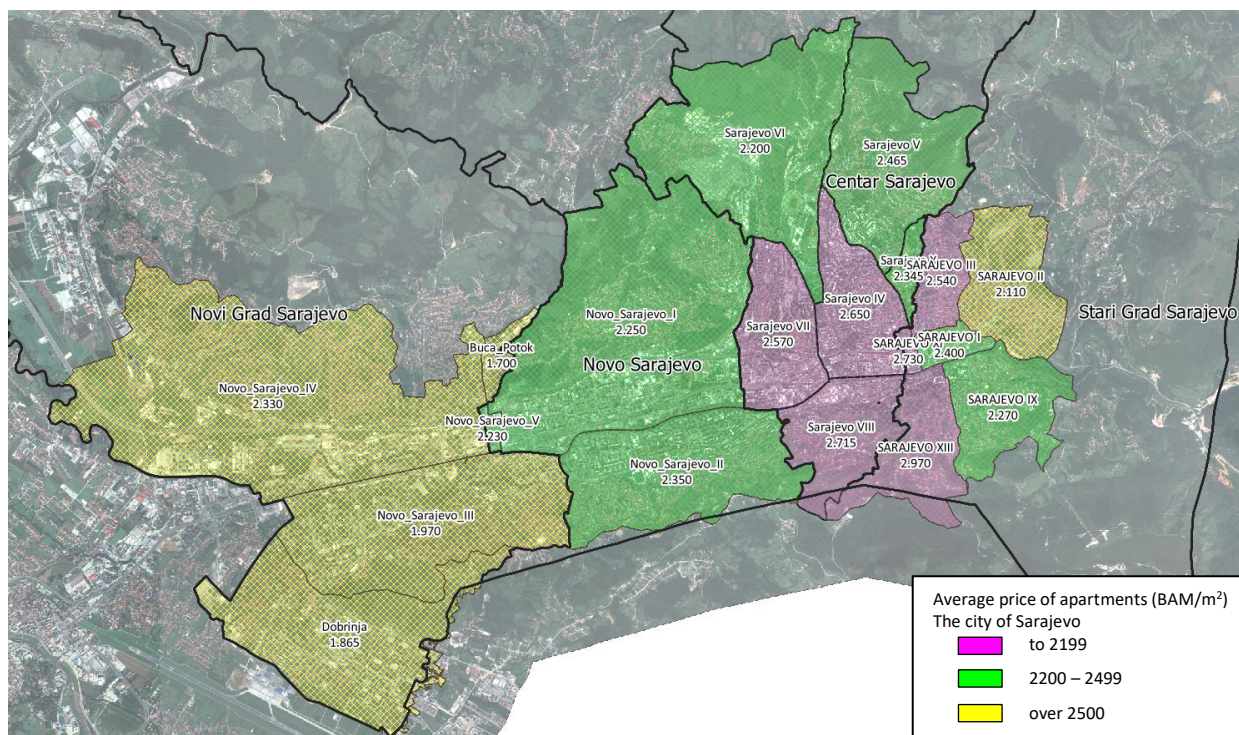


Figure 12: Graphic representation of cadastral municipalities of the City of Sarajevo in three levels of price

The following graph shows the apartments sold according to the different squares of the apartment. Most of the apartments sold are between 40 and 70 m², and at least apartments over 100 m².

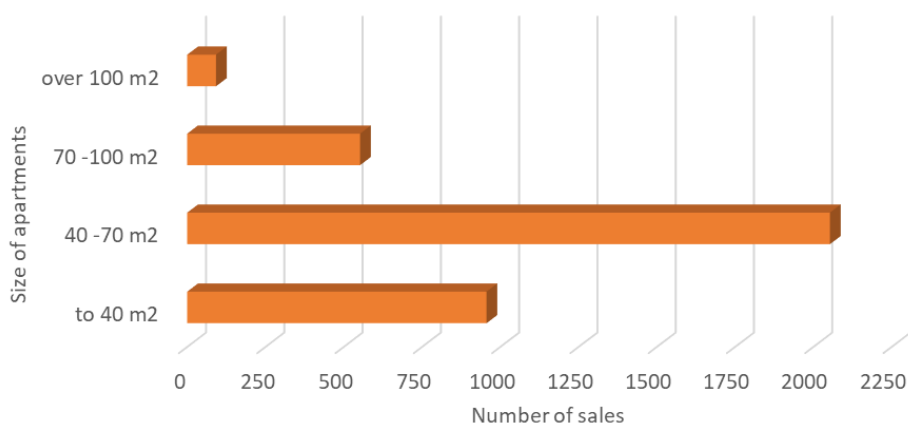


Figure 5: Graphical presentation of the apartments sold according to the area

3.1.2 Residential buildings

The total number of registered sales contracts, which refers to residential buildings, is 2 218 and in those contracts there are 2 735 real estates classified as residential buildings market. The residential real buildings market includes the following classifications of real estate: house, duplex house and cottage. Table 3 gives an overview of the prices at the level of the Federation of BH, while a review of the registered prices for residential buildings by cantons of the Federation of BH is given in Annex 3.

| Type of residential building | Number of real estate | Minimum realized price (BAM/m ²) | Location | Maximum realized price (BAM/m ²) | Location |
|------------------------------|-----------------------|----------------------------------------------|-------------------|----------------------------------------------|-----------------|
| House | 2.457 | 28 | Tomislavgrad | 7.244 | Neum |
| Terraced house | 19 | 63 | Kalesija | 2.063 | Centar Sarajevo |
| Duplex house | 13 | 78 | Fojnica | 1.200 | Zenica |
| Summer house | 246 | 43 | Bosanski Petrovac | 2.637 | Kupres |

Table 3: Statistical parameters of residential buildings price in the Federation BH

Based on a sample of 1 585 contracts related to houses at the level of the Federation of BiH, the following average values were obtained: the average usable area of the building is 119 m², the average price per living area of the house is 681 BAM/m², the average area of the house with land is 992 m², the average price per area of the house with land is 182 BAM/m², and the average total price of the house with land is 80.178 BAM.

The price of the most expensive house with a land in the Federation of BH during 2021 is 1.955.830 BAM in the Municipality of Neum, with the living area of 270 m² and 310 m² of total land area with the house.

3.1.3 Garages

The total number of registered sales contracts, which relates to garages, is 511 and in these contracts there are 581 real estates classified as the garage market. The garage market includes the following classifications of real estate: a garage or a garage place in the building, a garage in a row or freestanding and garage/parking place outdoor. Table 4 gives an overview of the prices of garages at the FBH level.

| Type of garage | Number of real estate | Minimum realized price [BAM/m ²] | Location | Maximum realized price [BAM/m ²] | Location |
|----------------------------------------|-----------------------|----------------------------------------------|--------------|----------------------------------------------|-----------------|
| Garage or garage place in the building | 321 | 230 | Novi Travnik | 3.175 | Novo Sarajevo |
| Garage in a row or freestanding | 214 | 67 | Vareš | 2.500 | Centar Sarajevo |
| Garage/Parking place outdoor | 46 | 67 | Travnik | 1.149 | Tuzla |

Table 4: Statistical parameters of garage price in the Federation BH

Also, the following graph shows sold garages according to the different square meters of the garage. Most of the sold garages are between 10 and 15 m², and at least garages are over 30 m².

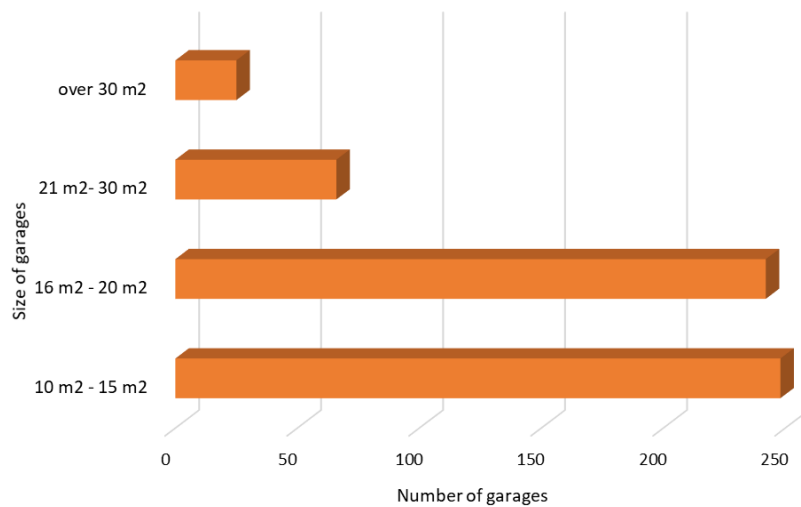


Figure 6: Graphical presentation of the garages sold according to the area

Based on a sample of 142 real estates, for a garage or garage space in a building at the level of the Federation of BH, the average usable area of the garage was 17 m², and the average price per square meter of usable area is 915 BAM/m².

Based on a sample of 147 real estates, for a garage in a row or detached at the level of the Federation of BH, the average usable area of the garage was 16 m², and the average price per square meter of usable area was 745 BAM/m².

3.2 Overview of the land

The land market in Federation of BH has not been regulated and often in the contracts it is stated that it is one type of land sub-market whereby in reality another land type or even a different market classification is sold. Due to the aforementioned, the FGA have put more attention to the classification of real estate in the previous period, in order to divert sales of agricultural land from non-agricultural land and to present a realistic picture of the participation of the individual sub-markets of real estate in the total turnover. For comparison, an analysis of what was registered within the contracts and what Municipal Commission recorded on the ground will be presented.

The total number of registered sales contracts relating to land, in the Federation of Bosnia and Herzegovina in Year 2021 is 6 285 and in these contracts there are recorded 9 431 real estates. Figure 15 presents the number of registered sales contracts by type of land market from the contract (Figure left) and what the LSG recorded in the field (Figure right). Of the total number of contracts in which agricultural land was registered, 28% were found not to be traded as agricultural and therefore the classification was changed to the actual type of real estate.

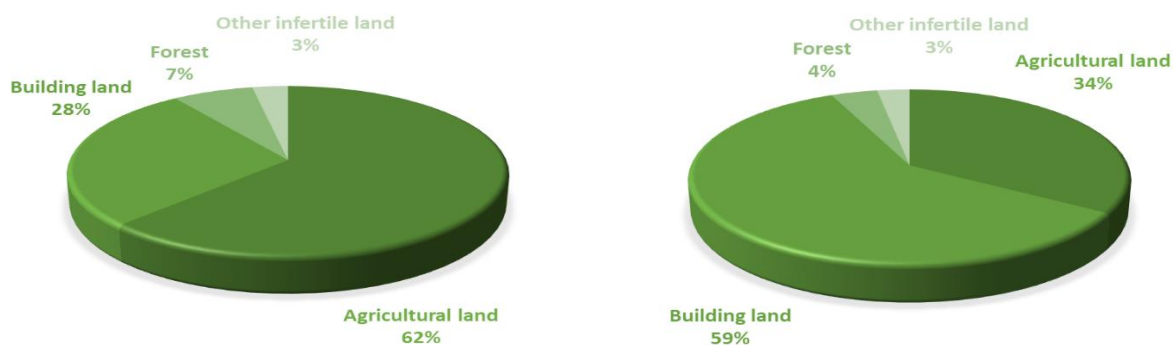


Figure 7: Graphical representation of the number of sales according to the type of land market

Table 5 gives an overview of land prices in the Federation level

| Type of Land | Number of real estate | Minimum realized price [BAM/m ²] | Location | Maximum realized price [BAM/m ²] | Location |
|----------------------|-----------------------|----------------------------------------------|-------------|----------------------------------------------|------------|
| Agricultural land | 1.616 | 0.18 | Lukavac | 10,00 | Gračanica |
| Forest | 172 | 0.16 | Sanski Most | 3.00 | Zavidovići |
| Other infertile land | 79 | 0.20 | Gradačac | 208,00 | Mostar |

Table 5: Statistical parameters of land price in the Federation of BH

The building land market includes the following real estate classifications: building land with existing infrastructure, building land without infrastructure and building land with a building permit. The prices of building land depend exclusively on the location and on the permits themselves, and the price increase may also be conditioned by the conversion of the land. Based on a sample of 3 812 contracts, the average price of building land at the level of the Federation of BH is 33 BAM/m², and the maximum in the Municipality of Centar Sarajevo is 3.000 BAM/m². The average price of building land according to the planning documentation in the rural area is 16 BAM/m², in the residential area is 39 BAM/m² and in the residential and business area is 113 BAM/m².

Statistical parameters of agricultural land prices on the territory of the Federation of BH were calculated on the basis of prices from sales contracts registered in the period 01.01.2021 - 31.12.2021. years. The total sample selected for analysis includes 1 616 contracts, which were determined to be actually traded agricultural land. Therefore, even during this analysis, the sample did not include purchase contracts in which the share of real estate, real estate located in the building area, as well as land on which it was determined that there is a constructed facility. Based on this sample, the average price of agricultural land at the level of the Federation of BH is 2,80 BAM/m², the minimum price was realized in the Municipality of Lukavac and is 0,18 BAM/m², and the maximum in the Municipality of Gračanica is 10 BAM/m².

The largest share in contracts related to land turnover, based on contract data, has agricultural land with 62% (Figure 15, left). The largest volume of agricultural land turnover in 2021 was registered in Visoko, Tuzla, Travnik, Tešanj and Gradačac (Figure 16, above). However, as can be seen in Figure 15, the largest share in contracts related to the sale of land, and based on data collected from the field by LSG's, has building land with 59% (Figure 15, right). In this regard, the local self-government units where the largest turnover of agricultural land was realized also differ. Based on the data collected from the field by the local self-government, these are Visoko, Tuzla, Tešanj, Lukavac and Travnik (Figure 16, below).



Figure 8: Graphical presentation of the number of sales of agricultural land based on data from contracts (Figure above) and data collected on field by Municipal Commission (Figure below)

)

3.3 Overview of commercial real estate

The commercial real estate market consists of business building and business premises. The business building market includes the following classifications of real estate: object of business services, tourist object, restaurant, merchant object, object for sport and recreation and residential-business building, and business premises market for special parts of the buildings includes business-office premises and business-commercial premises.

The total number of registered sales contracts for commercial real estates in Year 2021 is 605 in the territory of the Federation of Bosnia and Herzegovina, and there are 636 registered properties. Figure 17 shows the number of commercial real estate depending on the type of real estate. The largest share in the contracts related to the sale of commercial real estate has special parts of the buildings including business-commercial and offices premises.

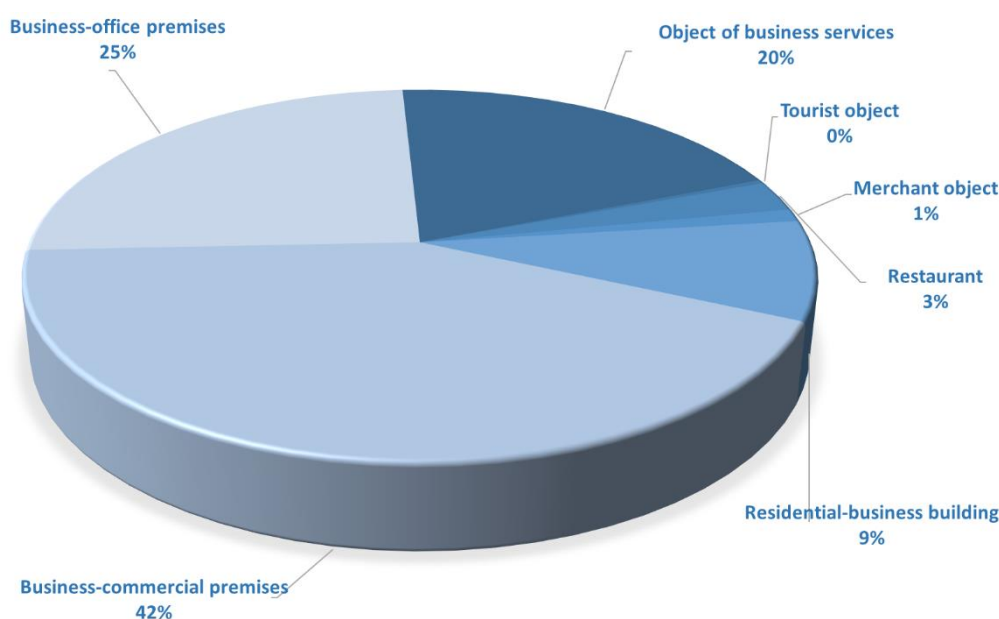


Figure 9: Graphical presentation of commercial real estate by type

Table 6 gives an overview of the prices of business buildings at the level of the Federation of BH, and in Table 7 an overview of prices for business special parts of the buildings (premises).

| Business buildings | Number of real estate | Minimum realized price [BAM/m ²] | Location | Maximum realized price [BAM/m ²] | Location |
|-------------------------------|-----------------------|----------------------------------------------|----------|----------------------------------------------|---------------------|
| Object of business services | 126 | 55 | Ilijaš | 12.000 | Stari Grad Sarajevo |
| Tourist object | 2 | 1.470 | Kakanj | 1.975 | Neum |
| Restaurant | 17 | 330 | Kreševo | 2.460 | Srebrenik |
| Merchant object | 7 | 190 | Kalesija | 22.000 | Stari Grad Sarajevo |
| Residential-business building | 55 | 170 | Kiseljak | 6.830 | Novi Grad Sarajevo |

Table 6: Statistical parameters of the prices of business buildings in the Federation of BH

| Business premises | Number of real estate | Minimum realized price [BAM/m ²] | Location | Maximum realized price [BAM/m ²] | Location |
|------------------------------|-----------------------|----------------------------------------------|----------|----------------------------------------------|---------------------|
| Business-commercial premises | 271 | 80 | Gradačac | 6.000 | Stari Grad Sarajevo |
| Business-office premises | 158 | 250 | Drvar | 4.930 | Centar Sarajevo |

Table 7: Statistical parameters of the prices of business special parts of the buildings (premises) in the Federation of BH

In accordance with the available data from 2021, the average price for offices is 1690 BAM/m², and the average usable area is 75 m². The average price for shops is 1550 BAM/m², and the average usable area is 80 m².

Also, Figures 18 and 19, show business-commercial premises and business-office premises sold according to the different square meters. Most of the sold business-commercial premises are up to 40 m², and business-office premises 21 m² - 60 m².

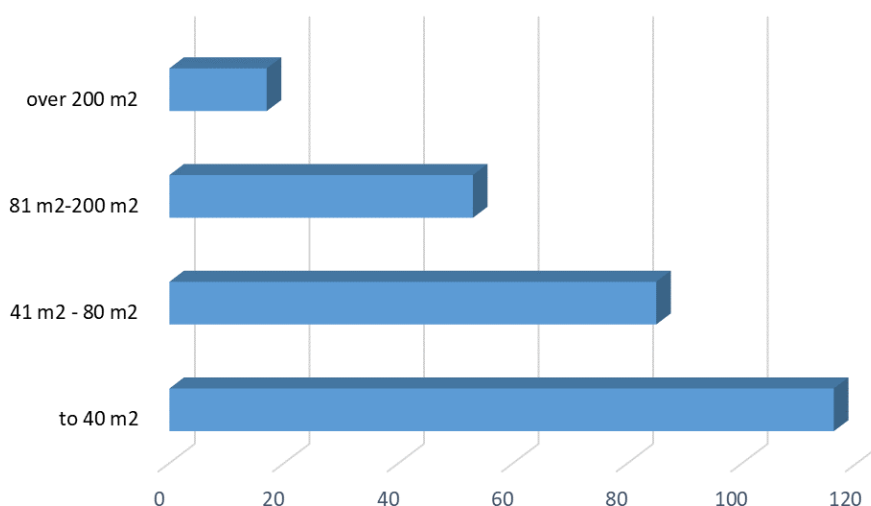


Figure 10: Graphical presentation of the business-commercial premises sold according to the area

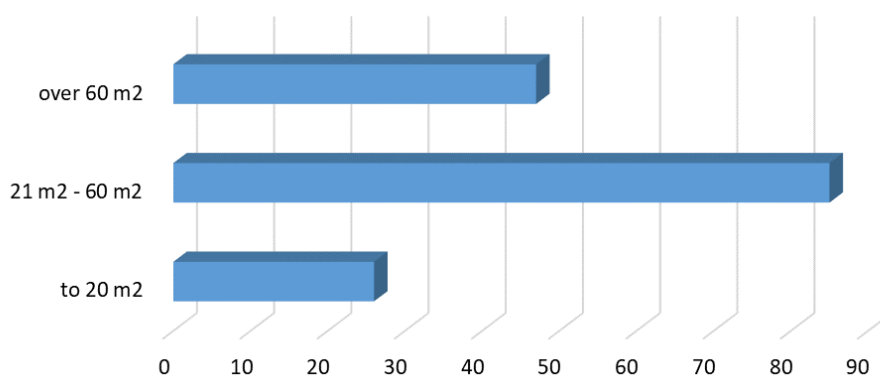


Figure 11: Graphical presentation of the business-office premises sold according to the area

4 Public access of Sales Price Register data of the Federation of BH

A Public Access into the Sales price register data provides information to the public and all market participants with accurate and reliable information on real estate transactions from sales contracts. You can start a data viewer from your computer, tablet, mobile or other device by visiting www.katastar.ba/rcn and clicking on the REVIEW. The content is adapted to all currently available device platforms.

Number of public access to the data of SPR in the period 01.01. - 31.12.2021 is 16 208, out of which 13 442 was generated from Bosnia and Herzegovina and the rest from 35 different countries, as shown in the Figure below. The other 22 countries make up only 10% (Montenegro, Hungary, Australia, Belgium, Brazil, Canada, Czech Republic, Slovakia, France, Luxembourg, Egypt, Romania, United Kingdom, Kuwait, Albania, Israel, United Arab Emirates, Northern Macedonia, Singapore, Turkey, Spain, Russia).

Most visits were from Bosnia and Herzegovina 85.1%, Croatia 2.7%, Germany 2.7% and Serbia 1.4% in 2021. During 2021, the number of visits to the public insight into SPR data was 16 208, which is 45% more than in 2018, when the public insight into the data was established.

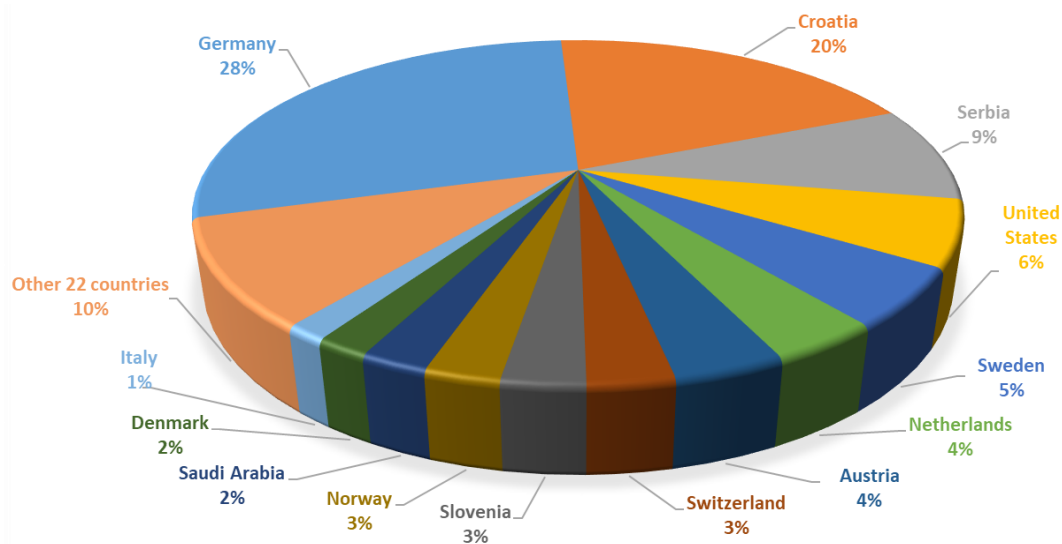


Figure 20: Graphical overview of the insights into the SPR data by country

Comparing the number of data reviews of SPR public access and sales made in the same time period, it was concluded that the lowest number of sales was realised in the period between January and February, as well as the lowest number of reviews. After that, the number of sales start to increase until August, while public interest does not decrease for SPR public access (Figure 21).

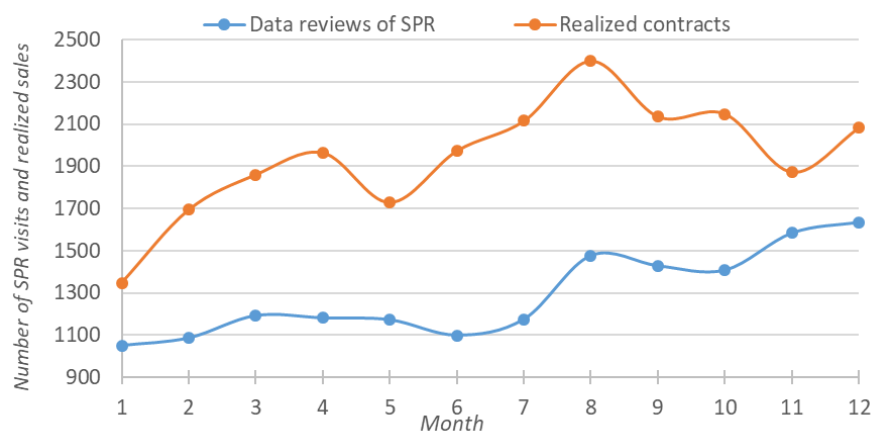


Figure 21: Graphical timeline overview of the SPR data page visit and realized sales contracts

APPENDICES

APPENDIX 1: Number and value of registered contracts per LSG unit

| Canton | LSG unit | SPR entry start | Number of contracts | The sum of money realized |
|------------------------------------|-------------------|-----------------|---------------------|---------------------------|
| Una-Sana | Bihać | 04.01.2018 | 692 | 48.762.031,92 |
| | Bosanska Krupa | 04.01.2018 | 253 | 7.937.786,02 |
| | Bosanski Petrovac | 25.05.2018 | 91 | 1.373.695,97 |
| | Bužim | 20.12.2017 | 110 | 3.863.310,00 |
| | Cazin | 12.09.2017 | 368 | 17.908.270,09 |
| | Ključ | 15.01.2018 | 127 | 2.416.912,60 |
| | Sanski Most | 19.12.2017 | 336 | 12.009.719,96 |
| | Velika Kladuša | 20.12.2017 | 374 | 17.534.731,37 |
| TOTAL | | | 2351 | 111.806.457,93 |
| Posavina | Domaljevac-Šamac | 19.10.2018 | 60 | 620.570,36 |
| | Odžak | 01.10.2018 | 212 | 7.296.628,01 |
| | Orašje | 15.10.2018 | 264 | 5.394.052,94 |
| TOTAL | | | 536 | 13.311.251,31 |
| Tuzla | Banovići | 30.04.2018 | 140 | 3.879.719,90 |
| | Čelić | 14.08.2018 | 102 | 2.342.103,52 |
| | Doboj-Istok | 15.02.2018 | 80 | 1.254.748,94 |
| | Gračanica | 23.07.2018 | 457 | 20.600.836,81 |
| | Gradačac | 13.02.2018 | 414 | 13.769.397,54 |
| | Kalesija | 27.07.2018 | 231 | 3.673.969,09 |
| | Kladanj | 03.05.2018 | 65 | 1.180.928,00 |
| | Lukavac | 08.08.2018 | 506 | 20.059.553,22 |
| | Sapna | 06.08.2018 | 37 | 527.233,60 |
| | Srebrenik | 03.07.2018 | 494 | 14.713.948,50 |
| | Teočak | 06.11.2018 | 27 | 137.914,50 |
| | Tuzla | 05.09.2018 | 1181 | 77.819.401,78 |
| | Živinice | 16.01.2018 | 364 | 17.931.451,82 |
| TOTAL | | | 4098 | 177.891.207,22 |
| Zenica-Doboj | Breza | 19.02.2018 | 229 | 8.769.218,05 |
| | Doboj-Jug | 15.01.2018 | 78 | 10.770.475,20 |
| | Kakanj | 06.02.2018 | 474 | 18.962.250,02 |
| | Maglaj | 20.02.2018 | 249 | 7.929.499,62 |
| | Olovo | 10.07.2018 | 120 | 8.392.939,50 |
| | Tešanj | 17.05.2017 | 546 | 23.525.901,17 |
| | Usora | 12.12.2017 | 29 | 2.042.594,40 |
| | Vareš | 26.02.2018 | 121 | 3.598.102,48 |
| | Visoko | 22.03.2018 | 817 | 42.467.914,12 |
| | Zavidovići | 12.02.2018 | 429 | 8.642.937,17 |
| | Zenica | 05.10.2017 | 1080 | 63.126.141,47 |
| | Žepče | 16.02.2018 | 202 | 4.565.205,54 |
| TOTAL | | | 4374 | 202.793.178,74 |
| Bosnian-Podrinje Canton Goražde | Foča-Ustikolina | 06.02.2018 | 15 | 223.319,04 |
| | Goražde | 08.03.2018 | 125 | 6.780.180,30 |
| | Pale-Prača | 12.03.2018 | 19 | 274.846,00 |
| TOTAL | | | 159 | 7.278.345,34 |

| Canton | LSG unit | SPR entry start | Number of contracts | The sum of money realized |
|---------------------|-----------------------|-----------------|---------------------|---------------------------|
| Central Bosnia | Bugojno | 19.09.2017 | 283 | 12.054.843,30 |
| | Busovača | 09.11.2017 | 231 | 4.059.656,03 |
| | Dobretići | 12.01.2018 | 6 | 26.782,00 |
| | Donji Vakuf | 11.10.2017 | 150 | 2.709.807,86 |
| | Fojnica | 24.01.2018 | 132 | 5.968.563,84 |
| | Gornji Vakuf-Uskoplje | 16.11.2017 | 118 | 3.541.788,79 |
| | Jajce | 02.11.2017 | 139 | 6.497.009,79 |
| | Kiseljak | 02.11.2017 | 350 | 15.172.770,14 |
| | Kreševo | 04.10.2017 | 55 | 3.992.786,50 |
| | Novi Travnik | 15.02.2018 | 237 | 6.979.981,93 |
| | Travnik | 18.09.2017 | 619 | 17.386.700,95 |
| | Vitez | 14.09.2017 | 189 | 9.232.155,85 |
| | TOTAL | | | 2509 |
| Herzegovina-Neretva | Čapljina | 28.07.2017 | 280 | 9.246.727,24 |
| | Čitluk | 03.04.2018 | 59 | 6.411.116,39 |
| | Jablanica | 13.02.2018 | 134 | 7.153.999,42 |
| | Konjic | 04.05.2018 | 256 | 10.433.382,99 |
| | Mostar | 09.10.2017 | 826 | 71.759.988,59 |
| | Neum | 23.10.2018 | 82 | 17.230.650,51 |
| | Prozor-Rama | 09.07.2018 | 71 | 1.087.567,27 |
| | Ravno | 20.12.2019 | 58 | 3.011.961,05 |
| | Stolac | 20.04.2021 | 68 | 16.051.671,88 |
| TOTAL | | | 1834 | 142.387.065,34 |
| West-Herzegovina | Grude | 29.08.2018 | 81 | 6.201.126,19 |
| | Ljubuški | 16.07.2018 | 235 | 11.265.267,14 |
| | Posušje | 26.03.2018 | 162 | 8.217.738,76 |
| | Široki Brijeg | 05.07.2018 | 122 | 6.777.288,35 |
| TOTAL | | | 600 | 32.461.420,44 |
| Sarajevo | Centar Sarajevo | 23.01.2017 | 770 | 140.201.203,97 |
| | Hadžići | 16.05.2017 | 505 | 34.631.018,28 |
| | Ilidža | 23.01.2018 | 1149 | 132.225.107,41 |
| | Ilijaš | 13.10.2017 | 704 | 36.578.389,51 |
| | Novi Grad Sarajevo | 25.10.2019 | 1579 | 178.767.095,30 |
| | Novo Sarajevo | 16.03.2017 | 771 | 94.536.426,17 |
| | Stari Grad Sarajevo | 07.11.2017 | 273 | 36.158.981,78 |
| | Trnovo | 30.05.2018 | 252 | 13.367.466,32 |
| | Vogošća | 13.09.2018 | 381 | 28.138.648,27 |
| TOTAL | | | 6384 | 694.604.337,01 |
| Canton 10 | Bosansko Grahovo | 17.05.2018 | 11 | 95.828,20 |
| | Drvar | 17.05.2018 | 22 | 736.900,99 |
| | Glamoč | 04.07.2018 | 27 | 369.373,08 |
| | Kupres | 01.01.2019 | 68 | 2.268.205,74 |
| | Livno | 01.01.2019 | 166 | 6.864.343,03 |
| | Tomislavgrad | 19.02.2018 | 180 | 4.551.398,08 |
| TOTAL | | | 474 | 14.886.049,12 |

Note: The above table are indicated LSG in which registration of the contract was made throughout 2021

APPENDIX 2: Overview of total registered contracts per real estate market with contract values that are processed by the LSG in Federation BH²

| LSG unit | | Apartments | House | Garage | Agricultural land | Building land | Forest | Other land-infertile | Commercial real estate | Industrial buildings | Other real estate | TOTAL by LSG unit |
|-------------------|--------|------------|-----------|-----------|-------------------|---------------|---------|----------------------|------------------------|----------------------|-------------------|-------------------|
| Banovići | Volume | 29 | 5 | 2 | 45 | 7 | 5 | 10 | 8 | | 2 | 113 |
| | Price | 1.078.400 | 261.558 | 22.500 | 409.650 | 310.800 | 9.900 | 302.658 | 310.832 | | 51.958 | 2.758.256 |
| Bihać | Volume | 100 | 68 | 7 | 115 | 217 | 5 | 5 | 24 | 2 | 1 | 544 |
| | Price | 7.333.224 | 5.801.493 | 62.000 | 1.425.481 | 6.768.938 | 160.054 | 150.340 | 9.412.208 | 1.715.000 | 25.000 | 32.853.738 |
| Bosanska Krupa | Volume | 30 | 37 | | 102 | 24 | 10 | 6 | 6 | | 1 | 216 |
| | Price | 1.280.019 | 1.321.822 | | 957.668 | 1.169.758 | 35.000 | 60.700 | 1.918.000 | | 475.000 | 7.217.966 |
| Bosanski Petrovac | Volume | 10 | 9 | | 43 | 6 | 2 | | 1 | | | 71 |
| | Price | 148.000 | 259.956 | | 228.065 | 75.223 | 15.000 | | 90.000 | | | 816.244 |
| Bosansko Grahovo | Volume | 5 | 1 | 1 | | | | | | | | 7 |
| | Price | 71.697 | 7.823 | 600 | | | | | | | | 80.120 |
| Breza | Volume | 19 | 20 | 4 | 150 | 5 | 4 | 1 | 5 | | 3 | 211 |
| | Price | 713.561 | 912.902 | 16.691 | 4.989.367 | 32.734 | 170.074 | 500 | 182.390 | | 26.000 | 7.044.218 |
| Bugojno | Volume | | | | | | | | | | | |
| | Price | | | | | | | | | | | |
| Busovača | Volume | 3 | 52 | | 89 | 5 | 24 | 25 | 7 | 1 | | 206 |
| | Price | 129.000 | 1.535.515 | | 525.477 | 44.470 | 137.018 | 248.969 | 376.532 | 58.315 | | 3.055.296 |
| Bužim | Volume | 1 | 7 | | 39 | 16 | 1 | 5 | 5 | | | 74 |
| | Price | 60.000 | 352.000 | | 402.950 | 187.879 | 3.000 | 122.500 | 399.750 | | | 1.528.079 |
| Cazin | Volume | 27 | 35 | 3 | 72 | 146 | 12 | | 12 | | | 307 |
| | Price | 1.504.873 | 1.706.280 | 20.000 | 814.192 | 3.393.446 | 55.500 | | 4.198.283 | | | 11.692.574 |
| Centar Sarajevo | Volume | 495 | 47 | 41 | 14 | 50 | | | 35 | | 5 | 687 |
| | Price | 75.401.149 | 9.449.726 | 1.214.215 | 2.355.931 | 11.106.155 | | | 11.833.472 | | 128.200 | 111.488.847 |
| Čapljina | Volume | 30 | 3 | 5 | 81 | 77 | 1 | | 7 | | | 204 |
| | Price | 1.659.871 | 155.000 | 35.779 | 605.602 | 1.802.764 | 5.000 | | 694.257 | | | 4.958.274 |
| Čelić | Volume | 2 | 9 | | 51 | 13 | 4 | 3 | 5 | | 1 | 88 |
| | Price | 61.000 | 234.611 | | 500.654 | 833.000 | 9.100 | 21.600 | 156.850 | | 2.000 | 1.818.815 |
| Čitluk | Volume | 30 | | | 12 | 12 | | | 1 | | | 55 |
| | Price | 3.014.982 | | | 937.853 | 1.292.869 | | | 608.498 | | | 5.854.201 |

² Annex 2 refers to contracts that have an individual price for each property in the contract (does not contain mixed contracts and contracts that do not currently have a specific property classification) and LSG marked in red have no data because the Commission for Real Estate Valuation in that LSG did not enter data in the SPR in 2021.

| LSG unit | | Apartments | House | Garage | Agricultural land | Building land | Forest | Other land-infertile | Commercial real estate | Industrial buildings | Other real estate | TOTAL by LSG unit |
|-----------------------|--------|------------|-----------|---------|-------------------|---------------|---------|----------------------|------------------------|----------------------|-------------------|-------------------|
| Doboj-Istok | Volume | | 7 | | 52 | 2 | 3 | 3 | | | | 67 |
| | Price | | 146.500 | | 700.852 | 167.500 | 9.500 | 1.300 | | | | 1.025.652 |
| Doboj-Jug | Volume | 1 | 7 | | 4 | 49 | | | 1 | 1 | 2 | 65 |
| | Price | 10.000 | 250.000 | | 34.180 | 8.454.514 | | | 10.000 | 900.000 | 78.000 | 9.736.694 |
| Dobretići | Volume | | | | 5 | 0 | | | | | | 5 |
| | Price | | | | 22.782 | 0 | | | | | | 22.782 |
| Domaljevac-Šamac | Volume | | 5 | | 28 | 1 | 4 | | 1 | | | 39 |
| | Price | | 136.650 | | 101.438 | 14.000 | 6.827 | | 90.000 | | | 348.915 |
| Donji Vakuf | Volume | 3 | 18 | | 77 | 1 | 3 | | | | | 102 |
| | Price | 140.000 | 716.241 | | 546.822 | 203.000 | 18.000 | | | | | 1.624.063 |
| Drvar | Volume | 13 | 4 | | 1 | | | | 2 | | | 20 |
| | Price | 219.051 | 55.000 | | 10.500 | | | | 362.049 | | | 646.600 |
| Foča in BH | Volume | | 1 | | 10 | | | 3 | | | 0* | 14 |
| | Price | | 94.402 | | 106.384 | | | 14.000 | | | 33 | 214.819 |
| Fojnica | Volume | 7 | 34 | 2 | 36 | 22 | 3 | 2 | 2 | | | 108 |
| | Price | 219.000 | 1.275.077 | 15.000 | 741.393 | 191.934 | 13.100 | 329.870 | 2.208.622 | | | 4.993.996 |
| Glamoč | Volume | 4 | 6 | | 2 | | | 2 | | 1 | | 15 |
| | Price | 69.200 | 66.470 | | 7.000 | | | 10.000 | | 100.000 | | 252.670 |
| Goražde | Volume | 43 | 22 | 0* | 28 | 6 | 3 | | 2 | | | 104 |
| | Price | 2.612.000 | 1.301.900 | 7.000 | 435.174 | 1.743.706 | 18.500 | | 208.000 | | | 6.326.280 |
| Gornji Vakuf-Uskoplje | Volume | 10 | 12 | 3 | 64 | | 1 | 2 | 5 | | | 97 |
| | Price | 382.376 | 272.000 | 196.600 | 707.952 | | 2.597 | 1.390 | 965.000 | | | 2.527.915 |
| Gračanica | Volume | 25 | 62 | 8 | 188 | 20 | 23 | 9 | 13 | 1 | 3 | 352 |
| | Price | 1.387.500 | 2.871.070 | 98.300 | 5.104.351 | 1.044.465 | 57.100 | 7.020 | 2.573.910 | 130.000 | 371.000 | 13.644.716 |
| Gradačac | Volume | 27 | 4 | 1 | 220 | 46 | 39 | 1 | 11 | | 6 | 355 |
| | Price | 1.477.304 | 100.045 | 10.000 | 3.806.203 | 2.790.829 | 279.860 | 22.000 | 959.006 | | 40.940 | 9.486.187 |
| Grude | Volume | 2 | 4 | | 26 | 35 | 1 | 1 | 3 | | 2 | 74 |
| | Price | 154.275 | 285.480 | | 353.088 | 2.450.563 | 5.000 | 14.520 | 357.074 | | 1.937.645 | 5.557.644 |
| Hadžići | Volume | 31 | 72 | 8 | 18 | 273 | 1 | 12 | 9 | | 2 | 426 |
| | Price | 1.843.612 | 6.261.347 | 51.500 | 278.058 | 17.631.153 | 500 | 26.400 | 1.325.100 | | 181.000 | 27.598.669 |
| Ilidža | Volume | 289 | 56 | 30 | 79 | 101 | 11 | 13 | 22 | 1 | 2 | 604 |
| | Price | 27.722.642 | 7.941.840 | 483.517 | 7.855.954 | 16.489.572 | 387.234 | 1.320.778 | 5.856.147 | 250.000 | 4.150 | 68.311.832 |

| LSG unit | | Apartments | House | Garage | Agricultural land | Building land | Forest | Other land-infertile | Commercial real estate | Industrial buildings | Other real estate | TOTAL by LSG unit |
|-----------|--------|------------|-----------|---------|-------------------|---------------|---------|----------------------|------------------------|----------------------|-------------------|-------------------|
| Ilijaš | Volume | 35 | 71 | 2 | 6 | 526 | 1 | 15 | 4 | | 1 | 661 |
| | Price | 2.013.032 | 5.134.395 | 30.000 | 32.120 | 23.159.281 | 5.500 | 35.860 | 140.000 | | 55.000 | 30.605.188 |
| Jablanica | Volume | 9 | 19 | 3 | 54 | 4 | 26 | 2 | 5 | | 1 | 123 |
| | Price | 330.300 | 914.952 | 17.000 | 711.995 | 13.880 | 542.147 | 62.690 | 265.150 | | 3.650 | 2.861.765 |
| Jajce | Volume | 1 | 1 | | 3 | | | | 1 | | | 6 |
| | Price | 55.000 | 15.000 | | 23.400 | | | | 150.000 | | | 243.400 |
| Kakanj | Volume | 31 | 50 | 19 | 155 | 16 | 7 | 7 | 14 | | 4 | 303 |
| | Price | 1.584.399 | 2.032.247 | 188.981 | 1.649.047 | 257.499 | 53.775 | 226.533 | 2.531.173 | | 89.115 | 8.612.770 |
| Kalesija | Volume | 6 | 27 | 5 | 148 | 6 | 9 | 4 | 2 | | 2 | 209 |
| | Price | 211.800 | 1.003.619 | 39.750 | 1.580.770 | 53.830 | 30.500 | 20.400 | 85.000 | | 227.500 | 3.253.169 |
| Kiseljak | Volume | 21 | 40 | 11 | 161 | 36 | 1 | 2 | 7 | | 1 | 280 |
| | Price | 888.849 | 2.142.990 | 162.955 | 5.273.364 | 1.186.351 | 5.000 | 3.150 | 624.500 | | 43.360 | 10.330.518 |
| Kladanj | Volume | 7 | 15 | | 33 | 4 | 1 | 3 | 0* | | | 63 |
| | Price | 294.000 | 460.388 | | 264.340 | 48.000 | 4.200 | 55.000 | 21.000 | | | 1.146.928 |
| Ključ | Volume | 2 | 1 | | 54 | 51 | 1 | 2 | | | | 111 |
| | Price | 50.000 | 19.167 | | 347.472 | 1.709.784 | 5.000 | 12.150 | | | | 2.143.573 |
| Konjic | Volume | 48 | 29 | 3 | 117 | 3 | 18 | 4 | 9 | | 6 | 237 |
| | Price | 2.709.050 | 1.793.347 | 30.757 | 2.905.624 | 202.000 | 418.044 | 54.570 | 662.400 | | 53.000 | 8.828.792 |
| Kreševo | Volume | 4 | 9 | | 26 | | | 6 | 5 | 1 | | 51 |
| | Price | 81.800 | 234.962 | | 717.575 | | | 17.040 | 837.000 | 2.012.410 | | 3.900.787 |
| Kupres | Volume | 17 | 6 | 3 | 3 | 9 | | | | | | 38 |
| | Price | 609.918 | 446.017 | 9.000 | 35.200 | 161.835 | | | | | | 1.261.971 |
| Livno | Volume | 30 | 16 | 2 | 21 | 27 | | 3 | 4 | | | 103 |
| | Price | 1.909.214 | 486.790 | 7.000 | 150.750 | 477.726 | | 2.000 | 209.449 | | | 3.242.930 |
| Ljubuški | Volume | 37 | 15 | 4 | 51 | 96 | 11 | 8 | 6 | | 1 | 229 |
| | Price | 2.998.279 | 407.308 | 54.500 | 715.655 | 1.912.574 | 96.404 | 26.868 | 4.975.000 | | 4.400 | 11.190.989 |
| Lukavac | Volume | 66 | 90 | 17 | 233 | | 25 | 22 | 18 | 1 | | 472 |
| | Price | 3.135.194 | 3.107.648 | 365.313 | 4.034.905 | | 181.200 | 3.435.277 | 2.836.861 | 662.343 | | 17.758.741 |
| Maglaj | Volume | 21 | 36 | 9 | 100 | 2 | 3 | 2 | 4 | | | 177 |
| | Price | 925.006 | 1.223.332 | 119.500 | 1.707.754 | 19.680 | 11.500 | 71.000 | 363.375 | | | 4.441.146 |
| Mostar | Volume | 234 | 76 | 14 | 238 | 55 | 9 | 6 | 31 | 1 | 6 | 670 |
| | Price | 19.583.812 | 7.474.087 | 228.800 | 8.307.549 | 5.781.427 | 319.473 | 306.982 | 6.489.752 | 240.000 | 133.731 | 48.865.614 |

| LSG unit | | Apartments | House | Garage | Agricultural land | Building land | Forest | Other land-infertile | Commercial real estate | Industrial buildings | Other real estate | TOTAL by LSG unit |
|---------------------|--------|------------|-----------|---------|-------------------|---------------|---------|----------------------|------------------------|----------------------|-------------------|-------------------|
| Neum | Volume | 23 | 15 | 2 | 2 | 10 | 9 | 6 | 1 | | | 68 |
| | Price | 3.956.719 | 6.065.863 | 33.600 | 20.000 | 741.600 | 425.851 | 131.040 | 2.963.082 | | | 14.337.756 |
| Novi Grad Sarajevo | Volume | 718 | 43 | 28 | 46 | 119 | 17 | 2 | 40 | | 3 | 1.016 |
| | Price | 71.699.167 | 3.910.844 | 395.965 | 8.301.147 | 14.771.475 | 683.055 | 69.000 | 17.509.626 | | 1.257.850 | 118.598.129 |
| Novi Travnik | Volume | 38 | 14 | 26 | 43 | 23 | 3 | 10 | 17 | | | 174 |
| | Price | 1.126.549 | 254.269 | 90.704 | 491.485 | 621.713 | 23.600 | 27.140 | 956.770 | | | 3.592.231 |
| Novo Sarajevo | Volume | 573 | 64 | 49 | 1 | 25 | | 1 | 34 | | 1 | 748 |
| | Price | 68.523.749 | 8.676.316 | 851.672 | 17.500 | 2.400.376 | | 26.500 | 7.987.648 | | 25.000 | 88.508.760 |
| Odžak | Volume | 8 | 25 | | 62 | 18 | 9 | 2 | 12 | | 1 | 137 |
| | Price | 406.150 | 1.024.709 | | 693.492 | 252.339 | 48.510 | 1.880 | 1.272.783 | | 115.000 | 3.814.864 |
| Olovo | Volume | 5 | 8 | 1 | 65 | 2 | 3 | 1 | 5 | | | 90 |
| | Price | 241.350 | 519.000 | 8.500 | 2.123.239 | 81.060 | 38.000 | 20.000 | 2.149.837 | | | 5.180.986 |
| Orašje | Volume | 8 | 19 | 1 | 86 | 19 | 11 | | 4 | 1 | 1 | 150 |
| | Price | 313.744 | 704.200 | 12.821 | 601.705 | 328.018 | 24.600 | | 324.410 | 405.000 | 7.000 | 2.721.497 |
| Pale-Prača | Volume | | 1 | | 12 | 1 | 1 | 1 | | | | 16 |
| | Price | | 37.000 | | 159.346 | 6.000 | 1.000 | 3.500 | | | | 206.846 |
| Posušje | Volume | 6 | 9 | | 77 | 28 | 8 | 3 | 1 | | 1 | 133 |
| | Price | 312.876 | 553.500 | | 1.090.318 | 1.122.087 | 57.605 | 14.900 | 4.200.000 | | 500 | 7.351.785 |
| Prozor-Rama | Volume | 7 | 8 | | 34 | 10 | 2 | 6 | | | 1 | 68 |
| | Price | 307.000 | 250.000 | | 201.147 | 58.600 | 10.300 | 52.000 | | | 49.000 | 928.047 |
| Ravno | Volume | 1 | 3 | | 6 | 47 | | 1 | | | | 58 |
| | Price | 107.571 | 198.400 | | 238.300 | 2.467.091 | | 600 | | | | 3.011.961 |
| Sanski Most | Volume | 38 | 68 | 9 | 133 | 16 | 8 | 4 | 7 | 2 | 1 | 286 |
| | Price | 2.231.526 | 3.296.991 | 78.290 | 1.448.219 | 189.458 | 47.546 | 29.555 | 598.865 | 1.218.795 | 600 | 9.139.845 |
| Sapna | Volume | | 1 | | 24 | 1 | 2 | 1 | | | | 29 |
| | Price | | 234.700 | | 155.940 | 300 | 12.000 | 200 | | | | 403.140 |
| Srebrenik | Volume | 4 | 19 | 4 | 106 | 2 | 19 | 5 | 12 | 1 | | 172 |
| | Price | 243.000 | 517.350 | 100.897 | 1.495.304 | 13.000 | 45.300 | 8.300 | 1.569.860 | 250.000 | | 4.243.012 |
| Stari Grad Sarajevo | Volume | 102 | 80 | 3 | 38 | 16 | 5 | | 10 | | | 254 |
| | Price | 15.913.072 | 9.116.908 | 48.000 | 2.048.329 | 530.965 | 33.150 | | 1.596.283 | | | 29.286.707 |
| Stolac | Volume | 4 | 11 | | 27 | 20 | 1 | 1 | 3 | | 1 | 68 |
| | Price | 223.700 | 479.700 | | 197.433 | 13.718.239 | 5.000 | 100 | 1.147.500 | | 280.000 | 16.051.672 |

| LSG unit | | Apartments | House | Garage | Agricultural land | Building land | Forest | Other land-infertile | Commercial real estate | Industrial buildings | Other real estate | TOTAL by LSG unit |
|----------------|--------|-------------|-------------|-----------|-------------------|---------------|-----------|----------------------|------------------------|----------------------|-------------------|-------------------|
| Široki Brijeg | Volume | 10 | 7 | | 18 | 45 | 20 | | 1 | 1 | 1 | 103 |
| | Price | 808.310 | 687.471 | | 145.253 | 1.549.095 | 295.783 | | 725.000 | 123.642 | 320.000 | 4.654.554 |
| Teočak | Volume | | 1 | | 15 | 5 | 2 | | | | | 23 |
| | Price | | 15.000 | | 64.440 | 25.700 | 10.275 | | | | | 115.415 |
| Tešanj | Volume | 21 | 60 | 1 | 271 | 21 | 38 | 34 | 4 | | 1 | 451 |
| | Price | 1.408.031 | 3.247.260 | 16.000 | 6.194.553 | 1.688.600 | 189.748 | 1.683.208 | 812.405 | | 5.000 | 15.244.806 |
| Tomislavgrad | Volume | 7 | 20 | | 73 | 48 | | | 2 | 1 | 1 | 152 |
| | Price | 336.190 | 909.416 | | 454.756 | 554.554 | | | 600.000 | 450.000 | 12.000 | 3.316.916 |
| Travnik | Volume | 83 | 85 | 21 | 266 | 81 | 27 | 8 | 13 | 1 | 1 | 586 |
| | Price | 4.211.734 | 4.711.937 | 210.031 | 2.980.129 | 1.649.506 | 406.429 | 34.551 | 1.423.525 | 40.000 | 1.000 | 15.668.842 |
| Trnovo | Volume | 30 | 5 | 2 | 149 | 25 | 4 | 3 | 1 | | 5 | 224 |
| | Price | 3.660.725 | 126.000 | 80.000 | 2.149.553 | 3.198.063 | 23.000 | 18.505 | 322.250 | | 9.100 | 9.587.196 |
| Tuzla | Volume | 361 | 52 | 98 | 334 | 121 | 31 | 6 | 54 | 1 | 33 | 1.091 |
| | Price | 31.290.163 | 3.453.464 | 2.240.108 | 8.855.053 | 9.924.610 | 179.968 | 8.480 | 6.962.918 | 310.000 | 237.339 | 63.462.103 |
| Usora | Volume | | 5 | | 8 | 8 | 2 | | | | | 23 |
| | Price | | 363.900 | | 155.012 | 1.240.775 | 16.000 | | | | | 1.775.687 |
| Vareš | Volume | 20 | 6 | 10 | 52 | 1 | 2 | | 9 | | | 100 |
| | Price | 380.700 | 205.167 | 14.500 | 1.706.207 | 25.000 | 13.810 | | 300.700 | | | 2.646.084 |
| Velika Kladuša | Volume | 24 | 41 | 2 | 176 | 31 | 15 | 8 | 5 | 1 | | 303 |
| | Price | 1.549.269 | 2.352.680 | 84.400 | 2.462.154 | 843.305 | 73.700 | 160.700 | 727.699 | 875.000 | | 9.128.907 |
| Visoko | Volume | 19 | 103 | 6 | 425 | 14 | 41 | 7 | 13 | | 9 | 637 |
| | Price | 972.740 | 4.862.688 | 75.641 | 12.512.245 | 95.960 | 1.166.363 | 396.345 | 1.975.300 | | 259.152 | 22.316.435 |
| Vitez | Volume | 8 | 42 | 1 | 72 | 23 | 9 | 1 | 10 | | 12 | 178 |
| | Price | 326.350 | 1.753.804 | 2.500 | 397.190 | 551.510 | 42.800 | 15.000 | 2.758.522 | | 66.380 | 5.914.056 |
| Vogošća | Volume | 91 | 39 | 10 | 68 | 91 | 5 | 4 | 7 | | 4 | 319 |
| | Price | 7.584.092 | 4.685.112 | 90.600 | 2.368.134 | 6.871.690 | 55.000 | 128.000 | 2.173.000 | | 3.900 | 23.959.527 |
| Zavidovići | Volume | 39 | 54 | 3 | 176 | 13 | 35 | 1 | 5 | | | 326 |
| | Price | 1.802.500 | 1.655.575 | 22.050 | 2.022.592 | 1.104.645 | 322.258 | 15.000 | 286.500 | | | 7.231.120 |
| Zenica | Volume | 245 | 149 | 26 | 229 | 37 | 6 | | 29 | | 7 | 730 |
| | Price | 15.927.608 | 9.398.626 | 327.292 | 3.617.863 | 2.581.728 | 12.800 | | 4.918.954 | | 30.300 | 36.815.171 |
| Žepče | Volume | 6 | 48 | 1 | 108 | 1 | 8 | 2 | 8 | | 1 | 183 |
| | Price | 362.449 | 1.621.232 | 10.500 | 947.239 | 19.500 | 20.800 | 700 | 617.920 | | 300.000 | 3.900.340 |
| Živinice | Volume | 8 | 5 | | 29 | | 1 | | 1 | | | 44 |
| | Price | 523.400 | 221.500 | | 605.025 | | 12.000 | | 21.000 | | | 1.382.925 |
| TOTAL IN FBH | Volume | 4.312 | 2.218 | 511 | 6.285 | 2.891 | 616 | 309 | 605 | 19 | 137 | 17.903 |
| | Price | 402.822.820 | 146.779.539 | 8.281.327 | 130.342.840 | 182.409.701 | 7.366.859 | 9.829.269 | 132.188.998 | 9.740.505 | 6.909.802 | 1.036.671.660 |

| CANTON | | Apartments | House | Garage | Agricultural land | Building land | Forest | Other land-infertile | Commercial real estate | Industrial buildings | Other real estate | TOTAL PER CKANTON |
|---------------------------------|--------|-------------|-------------|-----------|-------------------|---------------|-----------|----------------------|------------------------|----------------------|-------------------|-------------------|
| Una-Sana Canton | Volume | 43 | 24 | 0* | 50 | 7 | 4 | 4 | 2 | | 0* | 134 |
| | Price | 2.612.000 | 1.433.302 | 7.000 | 700.904 | 1.749.706 | 19.500 | 17.500 | 208.000 | | 33 | 6.747.945 |
| Posavina Canton | Volume | 386 | 164 | 27 | 571 | 238 | 66 | 26 | 57 | 1 | 15 | 1.551 |
| | Price | 31.893.004 | 17.331.349 | 345.937 | 14.125.502 | 26.078.471 | 1.725.816 | 607.981 | 12.830.640 | 240.000 | 519.381 | 105.698.081 |
| Tuzla Canton | Volume | 76 | 53 | 6 | 100 | 84 | | 5 | 8 | 2 | 1 | 335 |
| | Price | 3.215.270 | 1.971.516 | 16.600 | 658.207 | 1.194.116 | | 12.000 | 1.171.499 | 550.000 | 12.000 | 8.801.207 |
| Zenica-Doboj Canton | Volume | 2.364 | 477 | 173 | 419 | 1.226 | 44 | 50 | 162 | 1 | 23 | 4.939 |
| | Price | 274.361.239 | 55.302.487 | 3.245.469 | 25.406.726 | 96.158.729 | 1.187.439 | 1.625.043 | 48.743.525 | 250.000 | 1.664.200 | 507.944.856 |
| Bosnian-Podrinje Canton Goražde | Volume | 16 | 49 | 1 | 176 | 38 | 24 | 2 | 17 | 1 | 2 | 326 |
| | Price | 719.894 | 1.865.559 | 12.821 | 1.396.635 | 594.357 | 79.937 | 1.880 | 1.687.193 | 405.000 | 122.000 | 6.885.277 |
| Central Bosnia Canton | Volume | 178 | 307 | 64 | 842 | 191 | 71 | 56 | 67 | 3 | 14 | 1.793 |
| | Price | 7.560.658 | 12.911.795 | 677.790 | 12.427.568 | 4.448.483 | 648.544 | 677.110 | 10.300.471 | 2.110.725 | 110.740 | 51.873.884 |
| Herzegovina-Neretva Canton | Volume | 535 | 297 | 135 | 1.478 | 227 | 164 | 67 | 124 | 4 | 47 | 3.078 |
| | Price | 39.701.761 | 12.627.453 | 2.876.867 | 27.577.488 | 15.212.034 | 840.903 | 3.882.235 | 15.497.238 | 1.352.343 | 930.736 | 120.499.058 |
| West Herzegovina Canton | Volume | 232 | 266 | 21 | 734 | 507 | 54 | 30 | 60 | 5 | 3 | 1.912 |
| | Price | 14.156.909 | 15.110.389 | 244.690 | 8.086.200 | 14.337.791 | 394.800 | 535.945 | 17.344.805 | 3.808.795 | 500.600 | 74.520.925 |
| Sarajevo Canton | Volume | 55 | 35 | 4 | 172 | 204 | 40 | 12 | 11 | 1 | 5 | 539 |
| | Price | 4.273.740 | 1.933.759 | 54.500 | 2.304.314 | 7.034.317 | 454.792 | 56.288 | 10.257.074 | 123.642 | 2.262.545 | 28.754.972 |
| Canton 10 | Volume | 427 | 546 | 80 | 1.743 | 169 | 149 | 57 | 97 | 1 | 27 | 3.296 |
| | Price | 24.328.345 | 26.291.930 | 799.655 | 37.659.297 | 15.601.696 | 2.015.128 | 2.413.286 | 14.148.553 | 900.000 | 787.567 | 124.945.456 |
| TOTAL BH | Volume | 4.312 | 2.218 | 511 | 6.285 | 2.891 | 616 | 309 | 605 | 19 | 137 | 17.903 |
| | Price | 402.822.820 | 146.779.539 | 8.281.327 | 130.342.840 | 182.409.701 | 7.366.859 | 9.829.269 | 132.188.998 | 9.740.505 | 6.909.802 | 1.036.671.660 |

* It refers to one contract with several real estates that has the stated individual prices

APPENDIX 3: Overview of Registered Prices for Residential Buildings by Cantons of the Federation of BH

| Canton | Type of residential building | Number of real estate | Minimum realized | | Maximum realized | |
|---------------------------------|------------------------------|-----------------------|------------------|-------------------|------------------|-----------------|
| | | | Price (BAM) | Location | Price (BAM) | Location |
| Una-Sana Canton | House | 166 | 60 | Velika Kladuša | 1685 | Sanski Most |
| | Terraced house | | | | | |
| | Duplex house | 2 | 639 | Sanski Most | 661 | Sanski Most |
| | Summer house | 11 | 43 | Bosanski Petrovac | 2000 | Bihać |
| Posavina Canton | House | 38 | 33 | Odžak | 1726 | Odžak |
| | Terraced house | | | | | |
| | Duplex house | | | | | |
| | Summer house | | | | | |
| Tuzla Canton | House | 347 | 41 | Gradačac | 2573 | Živinice |
| | Terraced house | 1 | 63 | Kalesija | 63 | Kalesija |
| | Duplex house | | | | | |
| | Summer house | 46 | 104 | Lukavac | 1493 | Lukavac |
| Zenica-Doboj Canton | House | 331 | 55 | Tešanj | 2049 | Zenica |
| | Terraced house | 1 | 1702 | Zenica | 1702 | Zenica |
| | Duplex house | 1 | 1200 | Zenica | 1200 | Zenica |
| | Summer house | 23 | 116 | Zenica | 1259 | Breza |
| Bosnian-Podrinje Canton Goražde | House | 17 | 175 | Goražde | 1449 | Goražde |
| | Terraced house | | | | | |
| | Duplex house | 1 | 568 | Foča Ustikolina | 568 | Foča Ustikolina |
| | Summer house | 3 | 541 | Goražde | 1222 | Goražde |
| Central Bosnia Canton | House | 155 | 53 | Fojnica | 1875 | Kiseljak |
| | Terraced house | | | | | |
| | Duplex house | 1 | 78 | Fojnica | 78 | Fojnica |
| | Summer house | 42 | 75 | Busovača | 1184 | Travnik |
| Herzegovina-Neretva Canton | House | 113 | 83 | Čapljina | 7244 | Neum |
| | Terraced house | 1 | 996 | Mostar | 996 | Mostar |
| | Duplex house | 1 | 463 | Mostar | 463 | Mostar |
| | Summer house | 10 | 467 | Jablanica | 2340 | Mostar |
| West Herzegovina Canton | House | 20 | 162 | Grude | 1247 | Grude |
| | Terraced house | 4 | 244 | Ljubuški | 1364 | Ljubuški |
| | Duplex house | | | | | |
| | Summer house | | | | | |
| Sarajevo Canton | House | 361 | 91 | Vogošća | 4869 | Centar Sarajevo |
| | Terraced house | 4 | 1048 | Ilidža | 2063 | Centar Sarajevo |
| | Duplex house | 2 | 330 | Vogošća | 789 | Vogošća |
| | Summer house | 40 | 421 | Hadžići | 2143 | Hadžići |
| Canton 10 | House | 35 | 28 | Tomislavgrad | 944 | Tomislavgrad |
| | Terraced house | | | | | |
| | Duplex house | | | | | |
| | Summer house | 2 | 250 | Livno | 2637 | Kupres |

APPENDIX 4: Overview of Real Estate Market in the Federation of BH from the point of view of the gender structure

| Purchase of real estate (new owners) | | | | |
|---------------------------------------------|-------------------|-------------------------|-------------------|-------------------------|
| Market | Men | | Women | |
| | Alone in purchase | Participant in purchase | Alone in purchase | Participant in purchase |
| Land | 11.069 | 2.078 | 2.609 | 1.030 |
| | 78% | | 22% | |
| House | 1.846 | 352 | 606 | 276 |
| | 71% | | 29% | |
| Apartments | 2.402 | 692 | 1.862 | 689 |
| | 55% | | 45% | |
| Commercial real estate | 327 | 57 | 142 | 37 |
| | 68% | | 32% | |
| Garage | 429 | 42 | 172 | 36 |
| | 69% | | 31% | |
| Forest | 759 | 119 | 130 | 37 |
| | 84% | | 16% | |

| Sales of real estates (former owners) | | | | |
|----------------------------------------------|---------------|---------------------|---------------|---------------------|
| Market | Men | | Women | |
| | Alone in sale | Participant in sale | Alone in sale | Participant in sale |
| Land | 8.534 | 5.695 | 4.371 | 5.919 |
| | 58% | | 42% | |
| House | 1.374 | 783 | 821 | 962 |
| | 55% | | 45% | |
| Apartments | 1.917 | 873 | 1.669 | 979 |
| | 51% | | 49% | |
| Commercial real estate | 232 | 50 | 124 | 55 |
| | 61% | | 39% | |
| Garage | 233 | 56 | 133 | 67 |
| | 59% | | 41% | |
| Forest | 563 | 378 | 269 | 368 |
| | 60% | | 40% | |

APPENDIX 5: Spatial representation of the most represented real estate markets in the Federation of BH

